



Washington Secretary of State

SAM REED

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WASHINGTON STATE COMMERCIAL FUNDRAISER ACTIVITY REPORT - REGISTERED

Listed by Overall Percentage of Funds Retained by Charity Clients
Prepared by the Office of the Secretary of State • Charitable Solicitations Program

December 2011

The information in the report is from the Commercial Fundraiser’s registration on file with the Secretary of State. It is not confirmed or verified by the Charities Program.

The list below shows registered Commercial Fundraisers at the time the report was printed. A Charity Client Index and delinquent Commercial Fundraisers are listed separately.

Lewis Advertising Company, Inc. Registration Number: 204	Percent To Charity: 99
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Also Known As:

Lewis Direct

City/State: BALTIMORE, MD
Phone Number: (410)539-5100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$16,984,090	\$16,850,980

Charities Client(s) For The Year Reported:

American Printing House for the Blind, Inc.
National Partnership for Women & Families, Inc.

Guide Dogs for the Blind, Inc.

Coinstar, Inc. Registration Number: 47	Percent To Charity: 93
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City/State: BELLEVUE, WA
Phone Number: (425)943-8252

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$188,936	\$174,766

Charities Client(s) For The Year Reported:

American Heart Association, Inc., The
B Cause Foundation, Inc.
Feeding America
Fred Hutchinson Cancer Research Center Foundation
Humane Society For Seattle/King County, The
March Of Dimes Foundation
Northwest Harvest EMM
United States Fund for UNICEF
World Wildlife Fund, Inc.

American Red Cross
BECU Foundation
Food Industry Crusade Against Hunger
Hopelink
Leukemia & Lymphoma Society, Inc., The
Muscular Dystrophy Association, Inc.
Pacific Historic Parks
Woodland Park Zoological Society

Todd Myers Communications Registration Number: 24457

Percent To Charity: 91

City/State: KIRKLAND, WA
Phone Number: (425)284-1507

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$55,800	\$50,988

Charities Client(s) For The Year Reported:

Prescription Drug Assistance Foundation

Fundraiser's Comments Regarding Financial Information (Optional):

Total expenses were \$1,812.04, estimated yearly percentage to TMC \$3,000. Todd Myers Communications provides the role of Executive Director for the Prescription Drug Assistance Foundation (PDAF), this includes management and administrative tasks. About 5% of the services provided relate to fundraising or solicitations in a year.

Green Point Call Center Services, Inc. Registration Number: 27203

Percent To Charity: 89

City/State: RYE, NY
Phone Number: (212)913-0500

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$62,347	\$55,552

Charities Client(s) For The Year Reported:

Honest Reporting.com, Inc.

Jewish National Fund (Keren Kayemeth LeIsrael), Inc.

Jewish Federation Of Greater Seattle

IvyRain Registration Number: 30134

Percent To Charity: 88

Also Known As:

Dana Fialdini
Ivy Rain

City/State: SEATTLE, WA
Phone Number: (206)240-0649

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2011	\$378,175	\$334,548

Charities Client(s) For The Year Reported:

Seattle Out And Proud

Meyer Associates, Inc. Registration Number: 54

Percent To Charity: 88

Also Known As:

Meyer Associates Telemarketing
Meyer Telemarketing
Meyer Teleservices

City/State: SAINT CLOUD, MN
Phone Number: (320)259-4000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$72,654	\$63,640

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

The 2010 Solicitation Report has been completed using national financial information for the campaign as no calling occurred in Washington. Meyer Associates, Inc. did not act as a subcontractor or primary fundraiser for any charity in Washington State in 2010.

Also Known As:

LTC

City/State: EVERETT, WA
 Phone Number: (425)252-3001

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$3,696,337	\$3,184,200

Charities Client(s) For The Year Reported:

American Red Cross Benton-Franklin Chapter (MERGED)
 Breast Cancer Prevention Fund
 Virginia Mason Health System

American Red Cross Serving King & Kitsap Counties (MERGED)
 Coalition Against Breast Cancer, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

Solicitation Report does not include fees paid by the charity which are not considered fundraising expenses.

Also Known As:

Kevin Lynch

City/State: EDMONDS, WA
 Phone Number: (425)771-0646

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$864,000	\$720,700

Charities Client(s) For The Year Reported:

A Contemporary Theatre, Inc.
 Habitat for Humanity of Seattle/South King County
 Seattle Theatre Group

Broadway Center For The Performing Arts
 Lifelong AIDS Alliance
 Village Theatre

Also Known As:

Umanity

City/State: KIRKLAND, WA
 Phone Number: (206)236-2119

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$6,288	\$5,170

Charities Client(s) For The Year Reported:

A Contemporary Theatre, Inc.
 Boys & Girls Clubs of King County
 Burke Museum Of Natural History And Culture
 Experience Learning Community

Historical Society Of Seattle & King County
 Museum of Glass
 SIFF
 University of Washington/University of Washington Foundation
 Youth in Focus

Bellevue Art Museum, The
 Broadway Center For The Performing Arts
 Children's Museum Of Tacoma
 Gig Harbor Peninsula Historical Society DBA Harbor History
 Museum
 Museum of Flight Foundation
 Northwest Trek Foundation
 Tacoma Art Museum
 Wing Luke Memorial Foundation

City/State: WEST CHICAGO, IL
 Phone Number: (630)293-9600

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$1,670,139	\$1,345,200

Charities Client(s) For The Year Reported:

American Cancer Society, Inc.

Alpha Dog Marketing, Inc. Registration Number: 23723

Percent To Charity: 79

City/State: LINCOLN, NE
Phone Number: (402)486-0668

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$970,000	\$771,000

Charities Client(s) For The Year Reported:

Benton-Franklin Humane Society
Spokanimal C.A.R.E.

Food Lifeline, Inc.
Whatcom Humane Society

Eaton Vance Distributors, Inc. Registration Number: 333

Percent To Charity: 79

City/State: BOSTON, MA
Phone Number: (800)225-6265

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$41,416,315	\$32,655,553

Charities Client(s) For The Year Reported:

US Charitable Gift Trust, The

Special Projects Registration Number: 23851

Percent To Charity: 79

Also Known As:

Wahoo Projects And Events
Wahoo! Projects & Events
Wahoo! Projects And Events

City/State: RICHLAND, WA
Phone Number: (509)947-1316

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$45,943	\$36,343

Charities Client(s) For The Year Reported:

Grace Clinic

Fundraiser's Comments Regarding Financial Information (Optional):

Invoices for any expenses related to Grace Clinic go directly to the organization and do not pass through Special Projects.

USA 800, Inc. Registration Number: 29213

Percent To Charity: 79

Also Known As:

United Service Advertising, Inc.

City/State: KANSAS CITY, MO
Phone Number: (800)821-7539

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2010	\$2,010,395	\$1,582,784

Charities Client(s) For The Year Reported:

Humane Society Of The United States, The

Gateway Communications, Inc. Registration Number: 23794

Percent To Charity: 77

Also Known As:

Gateway
GCI

City/State: PORTLAND, OR
Phone Number: (503)257-0100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$357,072	\$275,703

Charities Client(s) For The Year Reported:

Everett Gospel Mission
Portland Rescue Mission Ministries, Inc.
Seattle's Union Gospel Mission
Union Gospel Mission of Grays Harbor

Medical Teams International
Rescue Mission, The
Tri-City Union Gospel Mission

Also Known As:

HBC
Hudson Bay
Hudson Bay Company

City/State: LINCOLN, NE
Phone Number: (402)476-1010

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$561,078	\$434,665

Charities Client(s) For The Year Reported:

9to5, National Association Of Working Women
Equal Justice USA, Inc.
Government Accountability Project, Inc.
Organic Consumers Association

Citizen Action Network
Food & Water Watch
Healthy Schools Campaign
Organic Consumers Fund

Also Known As:

L. W. Robbins Associates
LW Robbins Associates

City/State: HOLLISTON, MA
Phone Number: (800)229-5972

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$83,943,353	\$64,532,564

Charities Client(s) For The Year Reported:

Cancer Research Institute
Grand Canyon Association
Juvenile Diabetes Research Foundation International
MAP International, Inc.
Special Olympics, Inc.
United States Association for UNHCR

Coast Guard Foundation, Inc., The
Home For Little Wanderers, Inc., The
Lighthouse International
Second Harvest Food Bank of the Inland Northwest
Tiger Haven, Inc.

Also Known As:

Insurance Auto Auctions

City/State: CLINTON, ME

Phone Number: (800)610-0071

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$75,950	\$57,856

Charities Client(s) For The Year Reported:

21st Century Basic Human Services
 Agape Villages, Inc. (aka Homes For Children In Crisis)
 Alzheimer's Disease And Related Disorders Association, Inc.
 American Diabetes Association
 American Red Cross Southwest Washington (MERGED)
 Breast Cancer Society, Inc., The
 Cancer Research Institute
 Caring For Our Children Foundation
 Children's Retail
 Clover Park Technical College Foundation
 Cystic Fibrosis Foundation - Washington Chapter
 Health Center Volunteers
 Heritage for the Blind, Inc.
 JOY For Our Youth, Inc.
 Lambert House
 Literacy Source, A Community Learning Center
 Mercer Island Youth and Family Services Foundation
 Northwest Chapter Paralyzed Veterans of America
 Operation Lookout National Center For Missing Youth
 Pediatric Interim Care Center, Newborn Nursery, The
 Providence Mount St. Vincent Foundation
 Seattle Preparatory School
 United Breast Cancer Foundation
 Washington Council of the Blind

Afghans 4 Tomorrow (aka A4T)
 AIDS Research Alliance of America
 American Council of the Blind
 American Heart Association, Inc., The
 Animal Rescue Force, Inc.
 Cancer Fund of America, Inc.
 Car Angel Ministries
 Children's Cancer Fund
 Children's Wish Foundation International
 Crohn's Colitis Foundation Northwest
 EyeCare WeCare Foundation, Inc.
 Henderson Norwester Camp
 Humane Society Of The United States, The
 Juvenile Diabetes Research Foundation International
 Lighthouse for the Blind, Inc., The
 Meerkerk Rhododendron Gardens
 National Kidney Foundation, Inc.
 Northwest Theological Seminary
 Oregon Council Of The Blind
 Polly Klaas Foundation, The
 Sea Shepherd Conservation Society
 Susila Dharma USA, Inc.
 United Service Organizations, Inc.
 Whitman County Humane Society

City/State: ARLINGTON, VA

Phone Number: (703)845-7721

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2010	\$1,117,458	\$812,097

Charities Client(s) For The Year Reported:

Collegiate Network, Inc.
 Women In Military Service For America Memorial Foundation,
 Inc.

Intercollegiate Studies Institute, Inc.

City/State: BEND, OR

Phone Number: (541)647-5744

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$1,319,209	\$899,773

Charities Client(s) For The Year Reported:**Fundraiser's Comments Regarding Financial Information (Optional):**

No solicitation activity in WA State during 2010

Marissa Price Registration Number: 31096

Percent To Charity: 68

City/State: SEATTLE, WA
Phone Number: (206)523-6690

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$445,000	\$300,480

Charities Client(s) For The Year Reported:

Lifelong AIDS Alliance

Seattle Theatre Group

Fundraiser's Comments Regarding Financial Information (Optional):

Net to charity is the result after all campaign costs have been deducted - including phoner compensation and payroll taxes which are paid by the client.

MRQ, Inc., Db, PDP Company Registration Number: 30854

Percent To Charity: 68

City/State: WALNUT CREEK, CA
Phone Number: (925)934-4393

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2011	\$74,698	\$50,992

Charities Client(s) For The Year Reported:

Adna High School
Bremerton High School
Mead High School
Mountain View High School
Puyallup High School
Shorecrest High School
University High School

Auburn High School
Kingston High School
Medical Lake High School
North Kitsap High School
Shelton High School
Toledo High School

MCS Direct, Inc. Registration Number: 23892

Percent To Charity: 67

Also Known As:

MagNet Direct

City/State: WEST BRIDGEWATER, MA
Phone Number: (508)584-6490

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Apr 30, 2011	\$6,328,205	\$4,245,353

Charities Client(s) For The Year Reported:

American Legion, Department Of Washington
AMVETS (American Veterans)

Central Association Of The Miraculous Medal, The
Moose Charities, Inc.
National Society to Prevent Blindness

American Parkinson Disease Association
Benevolent And Protective Order Of Elks Of The United States Of America
Drag Racing Association of Women
National Society Daughters of the American Revolution
Trout Unlimited, Inc.

Cari Ann Witsoe Db, Schoenmakers Support Registration Number: 31128

Percent To Charity: 66

Also Known As:

Cari Ann Schoenmakers
CariAnn Schoenmakers
CariAnn Witsoe Db, Schoenmakers Support

City/State: SEATTLE, WA
Phone Number: (206)612-6181

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$105,000	\$69,725

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

See Lynch Resources for Solicitation Report

Direct Resources Group, Inc. Registration Number: 412

Percent To Charity: 65

Also Known As:

DRG

City/State: SEATTLE, WA
Phone Number: (206)749-0001

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$512,293	\$335,375

Charities Client(s) For The Year Reported:

Fred Hutchinson Cancer Research Center Foundation
Make-A-Wish Foundation Of Alaska & Washington
Planned Parenthood Of The Great Northwest

LeMay - America's Car Museum
Planned Parenthood Of Greater Washington & Northern Idaho

PEP Direct, LLC Registration Number: 20529

Percent To Charity: 65

Also Known As:

PEP
PVA-EPVA, Inc.

City/State: WILTON, NH
Phone Number: (603)654-6141

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$74,838,567	\$48,950,235

Charities Client(s) For The Year Reported:

Paralyzed Veterans Of America (PVA)

Supreme Temple, Daughters Of The Nile Foundation

Quadriga Art, LLC Registration Number: 22202

Percent To Charity: 65

City/State: NEW YORK, NY
Phone Number: (212)685-0751

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$74,838,567	\$48,950,235

Charities Client(s) For The Year Reported:

Paralyzed Veterans Of America (PVA)

DCM, Inc. Registration Number: 428

Percent To Charity: 64

City/State: BROOKLYN, NY
Phone Number: (718)488-5577

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$24,331,291	\$15,497,155

Charities Client(s) For The Year Reported:

American Association Of Museums
Pacific Northwest Ballet Association
People for the American Way
Philharmonic-Symphony Society Of New York, Inc., The
Seattle Symphony Orchestra

Amnesty International of the USA, Inc.
Pacific Northwest Ballet Foundation
People for the American Way Foundation
San Francisco Opera Association

Fundraiser's Comments Regarding Financial Information (Optional):

For the campaign registered in WA

Donate for Charity, Inc. Registration Number: 454	Percent To Charity: 64
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City/State: NAPA, CA
Phone Number: (707)265-9200

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$38,400	\$24,600

Charities Client(s) For The Year Reported:

Cascadian Chorale Hospice of Kitsap County KCTS Television Listen and Talk National Eating Disorders Association Northwest Infant Survival & SIDS Alliance Purrfect Pals	EDS Today Humane Society - Western Washington Lambert House Mary Bridge Children's Foundation New Beginnings Northwest Organization for Animal Help Summit Assistance Dogs
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Northwest Charity Donation Service, LLC Registration Number: 22439	Percent To Charity: 63
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Also Known As:

Charity Donation Center (NWCDS)
 NWCDS

City/State: TENINO, WA
Phone Number: (800)961-6119

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$576,574	\$364,853

Charities Client(s) For The Year Reported:

C.I.E.L.O. Project/Radio Ranch Cocoon House Humane Society For Seattle/King County, The Joint Animal Services Northwest Parkinson's Foundation Progressive Animal Welfare Society, Inc. Spay Neuter All Pets (SNAP) Tukwila Children's Foundation	Care Net Pregnancy Center Of Thurston County Feline Friends Humane Society for Tacoma and Pierce County, The LeMay - America's Car Museum Operation: Sack Lunch Senior Services Support America's Armed Forces Wing Luke Memorial Foundation
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Charitable Auto Resources, Inc. Registration Number: 21424	Percent To Charity: 62
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Also Known As:

CARS

City/State: SAN DIEGO, CA
Phone Number: (858)300-2900

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2011	\$20,938,970	\$12,974,362

Charities Client(s) For The Year Reported:

Animal People, Inc. Friends Of KEXP Jewish Family Service KSER Foundation Lutheran Community Services Northwest Paralyzed Veterans Of America (PVA) Seattle Center Foundation Whisker Kisses Koalition	Beethoven, a Non-profit Corporation Grays Harbor Historical Seaport Authority KCTS Television KUOW Puget Sound Public Radio Motley Zoo Animal Rescue Relief And Education For Afghan Children Walla Walla Symphony Society
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Siegel Marketing Group, Inc. Registration Number: 26516	Percent To Charity: 62
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City/State: MILWAUKEE, WI
Phone Number: (414)271-7000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$225,662	\$140,947

Charities Client(s) For The Year Reported:

American Israel Public Affairs Committee	Jewish Federation Of Greater Seattle
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Also Known As:

ABT
Advanced Business Technologies, Inc.

City/State: TALENT, OR
Phone Number: (541)535-7878

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$81,800	\$49,572

Charities Client(s) For The Year Reported:

March Of Dimes Foundation

City/State: TORONTO, ONTARIO
Phone Number: (416)537-6100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jul 31, 2010	\$312,151	\$190,389

Charities Client(s) For The Year Reported:

Arthritis Foundation, Inc.
MassEquality.org, The Campaign For Equality, Inc.
Unitarian Universalist Association

Food for the Hungry, Inc.
Oregon Public Broadcasting

Also Known As:

IMC

City/State: AKRON, OH
Phone Number: (330)668-1400

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Mar 15, 2011	\$133,542,603	\$80,035,678

Charities Client(s) For The Year Reported:

Alzheimer's Disease And Related Disorders Association, Inc.
 American Diabetes Association
 American Institute for Cancer Research
 American Leprosy Missions, Inc.
 American Lung Association
 American Society for the Prevention of Cruelty to Animals, The
 Ave Maria University, Inc.
 Christian Advocates Serving Evangelism, Inc.
 Concerned Women for America
 Cooperative for Assistance & Relief Everywhere, Inc.
 Crohn's & Colitis Foundation Of America, Inc.
 Easter Seals, Inc.
 Family Research Council Action
 Good News Broadcasting Association, Inc., The
 Hillel: Foundation For Jewish Campus Life, The
 Inspirational Network, Inc., The
 Jewish National Fund (Keren Kayemeth LeIsrael), Inc.
 LeSea Broadcasting Corporation
 Living On The Edge With Chip Ingram
 Media Research Center
 National Multiple Sclerosis Society
 National Rifle Association Of America
 Nora Lam Chinese Ministries International
 Open Doors With Brother Andrew, Inc.

 Outreach International
 Renewing American Leadership Action
 TelecomPioneers Charitable Foundation
 U.S. English Foundation, Inc.
 United States Fund for UNICEF

American Cancer Society, Inc.
 American Heart Association, Inc., The
 American Lebanese Syrian Associated Charities, Inc.
 American Life League, Inc.
 American Lung Association Of The Mountain Pacific
 Autism Spectrum Disorder Foundation, Inc.
 ChildFund International, USA
 Citizens United
 Concerned Women for America Legislative Action Committee
 Coral Ridge Ministries Media, Inc.
 Ducks Unlimited, Inc.
 Faith And Freedom Coalition, Inc.
 Fidelis
 Habitat For Humanity International, Inc.
 Humane Society Of The United States, The
 International Fellowship of Christians and Jews
 Legion Of Christ Incorporated, The
 Leukemia & Lymphoma Society, Inc., The
 March Of Dimes Foundation
 National Foundation For Cancer Research
 National Multiple Sclerosis Society Greater Northwest Chapter
 National Veterans Foundation, Inc.
 North Shore Animal League America, Inc.
 Operation Blessing International Relief And Development
 Corporation
 Prison Fellowship Ministries
 Smile Train, Inc.
 U.S. Citizens Association
 U.S. English, Inc.
 World Golf Foundation, Inc.

Also Known As:

TeleResponse Center, Inc.
 TRC

City/State: PHILADELPHIA, PA
Phone Number: (215)333-5900

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$1,433,770	\$856,311

Charities Client(s) For The Year Reported:

Center For American Homeless Veterans
 Miracle Flights for Kids

Easter Seals, Inc.
 SADD, Inc.

City/State: SAINT CLOUD, MN

Phone Number: (320)259-5206

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$588,085	\$335,060

Charities Client(s) For The Year Reported:

ActionAid U.S.A.

Bates Technical College - KBTC

Friends Of KSPS

Gay Men's Health Crisis, Inc.

Kappa Kappa Gamma Foundation

New Beginnings

Pacific Science Center Foundation

Planned Parenthood Action Fund, Inc.

Swedish Medical Center Foundation

Wheat Ridge Ministries

American Humane Association

Central Washington University Foundation

Gay & Lesbian Alliance Against Defamation, Inc.

Kappa Alpha Theta Foundation, Inc.

Legal Voice

Oregon Public Broadcasting

Pheasants Forever, Inc.

Planned Parenthood Federation of America, Inc.

Washington State University Foundation

Also Known As:

Campaign Headquarters (Capitol Resources)

City/State: BROOKLYN, IA

Phone Number: (641)522-4704

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$941,574	\$537,006

Charities Client(s) For The Year Reported:

American Patriots For Conservative Action, Inc.

Americans United for Life

National Organization For Marriage

National Right to Life Committee, Inc.

Americans for Fair Taxation

Family Research Council

National Organization For Marriage Education Fund

Tea Party Patriots, Inc.

City/State: NORTH CANTON, OH

Phone Number: (330)494-9111

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$5,914,872	\$3,294,567

Charities Client(s) For The Year Reported:

Leukemia & Lymphoma Society, Inc., The

March Of Dimes Foundation

City/State: CHESAPEAKE, VA
Phone Number: (800)326-6600

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 25, 2010	\$5,668,368	\$3,174,524

Charities Client(s) For The Year Reported:

American College, The
 Association Of The Graduates Of The United States Military Academy
 Buckingham Browne & Nichols School
 Cleveland Clinic Foundation, The
 H. Lee Moffitt Cancer Center & Research Institute Foundation, Inc.
 Lehigh Valley Health Network, Inc.
 Make It Right Foundation
 Medical College Of Wisconsin, Inc.
 Overlake School, The
 Polytechnic School
 St. John's College High School
 United States Equestrian Team Foundation, Inc.
 University of Texas M.D. Anderson Cancer Center
 Wake Forest University Health Sciences

American Rivers, Inc.
 Bellarmine Preparatory School
 Christian Medical & Dental Society
 Group Health Foundation
 Lawrence Technological University
 Loyola University Medical Center
 Marine Corps Heritage Foundation
 Montana Tech Foundation
 Point Defiance Zoological Society
 Saint Joseph's High School
 U.S. Coast Guard Academy Alumni Association, Inc.
 University Of Denver (Colorado Seminary)
 University Of The Pacific
 World Vision, Inc.

City/State: MODESTO, CA
Phone Number: (209)491-2020

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$623,865	\$344,575

Charities Client(s) For The Year Reported:

Children's Hospital And Research Center Foundation
 Fred Hutchinson Cancer Research Center
 MultiCare Health Foundation
 University Of Colorado Foundation

Foundation Fighting Blindness, Inc., The
 MedicAlert Foundation United States
 State University Of Iowa Alumni Association

City/State: BREMERTON, WA
Phone Number: (360)377-6346

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$109,803	\$59,336

Charities Client(s) For The Year Reported:

Bellingham Police Association

Kitsap County Deputy Sheriff's Guild

City/State: LOS ANGELES, CA
Phone Number: (310)268-8110

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Nov 30, 2010	\$5,070,515	\$2,693,887

Charities Client(s) For The Year Reported:

Colonial Williamsburg Foundation
 Heritage Foundation, The

George W. Bush Foundation, The

City/State: BOSTON, MA
 Phone Number: (617)482-6885

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$12,119,413	\$6,308,306

Charities Client(s) For The Year Reported:

AAUW Action Fund, Inc
 American Association Of University Women, Inc.
 American Civil Liberties Union, Inc.
 American Jewish Committee
 Amnesty International of the USA, Inc.
 AOPA Air Safety Foundation
 B'nai B'rith
 Center for Biological Diversity, Inc.
 Compassion & Choices Action Network
 Earthjustice
 Farm Sanctuary, Inc.
 Foundation For AIDS Research, The
 Galapagos Conservancy, Inc.
 Human Rights Campaign, Inc.
 KCTS Television
 League Of Women Voters Of The United States
 Medecins Sans Frontieres USA, Inc.
 NARAL Pro-Choice America
 National Breast Cancer Coalition
 National Organization for Women, Inc.
 Oceana, Inc.
 Pacific Crest Trail Association
 People for the Ethical Treatment of Animals, Inc.
 Planned Parenthood Action Fund, Inc.
 Public Citizen Foundation, Inc.
 Sierra Club
 Washington Conservation Voters
 Yosemite Foundation

Aircraft Owners And Pilots Association
 American Civil Liberties Union Foundation, Inc.
 American Foundation For The Blind
 American Society for the Prevention of Cruelty to Animals, The
 Anti-Defamation League
 AOPA Foundation, Inc., The
 Brady Campaign to Prevent Gun Violence
 Compassion & Choices
 Defenders of Wildlife
 Environmental Defense Fund, Inc.
 Food & Water Watch
 Foundation For National Progress
 GLSEN, Inc.
 International Rescue Committee
 League of Conservation Voters, Inc., The
 Legal Momentum
 Mothers Against Drunk Driving
 National Association For The Advancement Of Colored People
 National Gay and Lesbian Task Force Foundation
 Natural Resources Defense Council, Inc.
 Oxfam-America, Inc.
 People for the American Way
 Physicians for Social Responsibility, Inc.
 Planned Parenthood Federation of America, Inc.
 Public Citizen, Inc.
 Southern Poverty Law Center, Inc.
 Wilderness Society, The

Also Known As:

Harris and Harris Marketing
 Harris O'Malley Marketing, Inc.

City/State: CANOGA PARK, CA
 Phone Number: (818)222-3470

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$5,097,186	\$2,563,287

Charities Client(s) For The Year Reported:

American Civil Liberties Union, Inc.
 Defenders of Wildlife Action Fund
 Jane Goodall Institute For Wildlife Research, Education &
 Conservation, The
 NARAL Pro-Choice America
 People for the American Way
 Planned Parenthood Action Fund, Inc.
 Sierra Club
 Wilderness Society, The

Amnesty International of the USA, Inc.
 Gay & Lesbian Alliance Against Defamation, Inc.
 Medecins Sans Frontieres USA, Inc.
 National Wildlife Federation
 Planetary Society, The
 Planned Parenthood Federation of America, Inc.
 Southern Poverty Law Center, Inc.
 World Wildlife Fund, Inc.

John Fahnestock, Solicitor Registration Number: 152	Percent To Charity: 50
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City/State: LYNNWOOD, WA
 Phone Number: (425)640-0205

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$20,000	\$10,000

Charities Client(s) For The Year Reported:

Snohomish County Volunteer Search and Rescue

Fundraiser's Comments Regarding Financial Information (Optional):

I'm grateful for being able to serve the S&R for 36 years.

Phone Bank Systems, Inc. Registration Number: 315	Percent To Charity: 50
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City/State: EAST LANSING, MI
 Phone Number: (517)332-1500

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$70,471	\$35,027

Charities Client(s) For The Year Reported:

KCTS Television

Woodland Park Zoological Society

RuffaloCODY, LLC Registration Number: 25	Percent To Charity: 50
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Also Known As:

Ruffalo, Cody, and Associates, Inc.
 RuffaloCODY, Inc.

City/State: CEDAR RAPIDS, IA
 Phone Number: (319)362-7483

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$3,226,465	\$1,618,679

Charities Client(s) For The Year Reported:

AFP Foundation for Philanthropy
 Georgia State University Foundation, Inc.
 Hazelden Foundation
 Northwestern University
 St. Ambrose University
 University Of Colorado Foundation
 University Of Dallas
 University of Florida Foundation, Inc.
 University Of Nevada, Las Vegas Foundation
 USAFA Endowment, Inc.
 Washington State University Foundation

Chi Omega Foundation
 Golden Gate University
 Monmouth College, The
 Sigma Kappa Foundation, Inc.
 UNI Foundation
 University Of Connecticut Foundation, Inc., The
 University Of Denver (Colorado Seminary)
 University Of Maryland Foundation, Inc., The
 University Of The Pacific
 Villanova University In The State Of Pennsylvania

TLC, The Lukens Company Registration Number: 181	Percent To Charity: 50
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Also Known As:

Lukens Company, The
 TLC

City/State: ARLINGTON, VA
 Phone Number: (703)845-8484

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$6,811,321	\$3,394,653

Charities Client(s) For The Year Reported:

American Values
 National Museum Of American Jewish History

 Pacific Science Center Foundation
 Washington, D.C. Martin Luther King, Jr. National Memorial
 Project Foundation, Inc.

Central Park Conservancy, Inc.
 National September 11 Memorial And Museum At The World
 Trade Center Foundation, Inc.
 Susan B. Anthony List, Inc.

Also Known As:

American Pageant Publishers
 American Veterans Publications
 Community Service Publishers
 Guardian Publishers
 Heritage Corporation
 Heritage Publishing Co.
 Medallion Productions
 Medallion Publications
 United Deaf Services
 Youth Services

City/State: SHERWOOD, AR
Phone Number: (501)835-5000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
May 31, 2011	\$912,080	\$442,108

Charities Client(s) For The Year Reported:

American Legion Department Of Washington, The
 Enlisted Association of the National Guard of the United States
 Mothers Against Drunk Driving
 National Caregiving Foundation
 Special Olympics Washington
 St. Labre Indian School
 William Wharton Post No. 379 Veterans of Foreign Wars, Inc.

Children's Wish Foundation International
 March Of Dimes Foundation
 Multiple Sclerosis Association of America, Inc.
 National Children's Cancer Society, Inc., The
 Special Olympics, Inc.
 United Breast Cancer Foundation

City/State: NEW YORK, NY
Phone Number: (212)587-3980

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$9,525,000	\$4,380,000

Charities Client(s) For The Year Reported:

Compassion & Choices
 Environmental Defense Fund, Inc.
 International Rescue Committee

Compassion & Choices Action Network
 GLSEN, Inc.
 United Nations Foundation, Inc.

City/State: MESA, AZ
 Phone Number: (480)752-8140

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$15,206,664	\$6,953,922

Charities Client(s) For The Year Reported:

ACT For America, Inc.
 American Lebanese Syrian Associated Charities, Inc.
 American Lung Association
 Bible League, The
 Catholic Medical Mission Board, Inc.

 Children's Network International
 Christian Blind Mission International, Inc.
 CityTeam Ministries
 Concerned Women for America Legislative Action Committee
 Crown Financial Ministries, Inc.
 Faith And Freedom Coalition, Inc.
 Family Research Council Action
 GAIN International
 Haven Ministries
 Holt International Childrens Services, Inc.
 Human Life Washington Education Foundation
 Judicial Watch, Inc.
 Lutheran World Relief
 National Right to Life Committee, Inc.
 Promise Keepers
 Rutherford Institute, The
 Students For Life Of America, Inc.
 Tea Party Patriots, Inc.
 Walk Thru The Bible Ministries

American Bible Society
 American Leprosy Missions, Inc.
 Arthritis Foundation, Inc.
 Biblica US, Inc.
 Catholic Relief Services - United States Conference Of Catholic Bishops
 Christian Advocates Serving Evangelism, Inc.
 Christian Herald Association, Inc.
 Concerned Women for America
 Cooperative for Assistance & Relief Everywhere, Inc.
 Dayspring International
 Family Research Council
 Feeding America
 Habitat For Humanity International, Inc.
 Herald Of Truth Ministries, Inc.
 Human Life of Washington
 Jewish Voice Ministries International
 Life Issues Institute, Inc.
 Mercy Corps
 Pioneer Clubs
 Quiet Hour, Inc., The
 Seattle's Union Gospel Mission
 Susan B. Anthony List, Inc.
 Veterans of Foreign Wars of the United States

City/State: BRISTOW, VA
 Phone Number: (703)923-1800

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$8,841,110	\$3,968,392

Charities Client(s) For The Year Reported:

American Family Business Institute
 American Spectator Foundation, Inc.
 Atlas Economic Research Foundation
 Claremont Institute For The Study Of Statesmanship & Political Philosophy
 Competitive Enterprise Institute
 Franklin Center for Government and Public Integrity
 Institute For Energy Research
 James Partnership, The
 Morton Blackwell's Leadership Institute
 Pacific Legal Foundation
 State Policy Network

American Majority, Inc.
 Americans United for Life
 Center For Competitive Politics
 Committee For A Constructive Tomorrow

 EndPoverty.org
 FreedomWorks, Inc.
 Institute for Justice
 Lincoln Institute For Research And Education, The
 National Center For Public Policy Research, The
 Sam Adams Alliance, Inc.

City/State: SAN FRANCISCO, CA

Phone Number: (415)613-4921

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2011	\$1,781,782	\$802,781

Charities Client(s) For The Year Reported:

Amnesty International of the USA, Inc.

Jane Goodall Institute For Wildlife Research, Education & Conservation, The

NAACP Legal Defense & Educational Fund, Inc.

People for the American Way

Earthjustice

League of Conservation Voters, Inc., The

NARAL Pro-Choice America

Wilderness Society, The

City/State: PASADENA, CA

Phone Number: (626)449-6100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$52,540,107	\$23,115,616

Charities Client(s) For The Year Reported:

American Lebanese Syrian Associated Charities, Inc.

Fundacion Teleton Mexamerica

Operation Smile, Inc.

Union Gospel Mission of Yakima Washington

Food Lifeline, Inc.

International Fellowship of Christians and Jews

Tri-City Union Gospel Mission

World Vision, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

The Russ Reid Company Inc. does not participate in the collection, receipt, accounting, caging , or similar financial involvement with the funds that are raised by the charity. This responsibility is solely and exclusively belongs to the charity.

City/State: LOS ANGELES, CA
Phone Number: (888)474-1900

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Nov 30, 2010	\$26,808,353	\$11,630,965

Charities Client(s) For The Year Reported:

American Society for the Prevention of Cruelty to Animals, The
 Amnesty International of the USA, Inc.
 Consumers Union of United States, Inc.
 Defenders of Wildlife
 Disabled Veterans National Foundation
 Easter Seals, Inc.
 Foundation Fighting Blindness, Inc., The
 Greenpeace Fund, Inc.
 Habitat For Humanity International, Inc.
 Human Rights Campaign, Inc.
 International Rescue Committee

AmeriCares Foundation, Inc.
 Colonial Williamsburg Foundation
 Cooperative for Assistance & Relief Everywhere, Inc.
 Defenders of Wildlife Action Fund
 Earthjustice
 Environmental Defense Fund, Inc.
 Green America
 Greenpeace, Inc.
 Heifer Project International
 Humane Society Of The United States, The
 Jane Goodall Institute For Wildlife Research, Education & Conservation, The
 Medecins Sans Frontieres USA, Inc.
 Mercy Corps
 NARAL Pro-Choice America
 National Parks Conservation Association
 National Wildlife Federation
 Nature Conservancy, The
 Oxfam-America, Inc.
 People for the Ethical Treatment of Animals, Inc.
 Physicians Committee for Responsible Medicine
 Planned Parenthood Federation of America, Inc.
 Seattle Art Museum
 Southern Poverty Law Center, Inc.
 Union of Concerned Scientists, Inc.
 United States Fund for UNICEF
 United To End Genocide
 World Wildlife Fund, Inc.

League Of Women Voters Of The United States
 Memorial Sloan-Kettering Cancer Center
 Metropolitan Museum of Art, The
 National Audubon Society, Inc.
 National Trust for Historic Preservation in the United States
 Natural Resources Defense Council, Inc.
 Ocean Conservancy, Inc.
 Parents, Families and Friends of Lesbians and Gays, Inc.
 Phillips Collection, The
 Planned Parenthood Action Fund, Inc.
 Project HOPE-People-to-People Health Foundation, Inc., The
 Sierra Club
 Special Olympics, Inc.
 United States Association for UNHCR
 United States Olympic Committee
 Wilderness Society, The

Also Known As:

AC Services

City/State: SOUTHFIELD, MI
Phone Number: (248)352-2600

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$1,458,848	\$592,654

Charities Client(s) For The Year Reported:

Autism Spectrum Disorder Foundation, Inc.
 Breast Cancer Charities Of America, Inc., The
 Cancer Fund of America, Inc.
 Children's Cancer Fund Of America, Inc.
 Circle of Friends for American Veterans
 Disabled Veterans Services, Inc.
 FireFighters Charitable Foundation, Inc.
 Foundation For American Veterans, Inc.
 Law Enforcement Education Program
 Operation Lookout National Center For Missing Youth
 Vietnam Veterans of Washington State
 Youth Development Fund, Inc.

Big Hope, Inc.
 Breast Cancer Society, Inc., The
 Children With Hair Loss, Inc.
 Children's Cancer Recovery Foundation
 Detectives Benevolent Association
 Firefighters Assistance Fund, Inc.
 Firefighters Support Services, Incorporated
 Law Enforcement Alliance of America, Inc.
 National Children's Leukemia Foundation
 Veterans Support Foundation
 Washington Chapter Of The United States Navy Veterans Association

Also Known As:

PIC

City/State: FALLS CHURCH, VA

Phone Number: (703)847-8300

Charities Client(s) For The Year Reported:

African Wildlife Foundation
 Amnesty International of the USA, Inc.
 Brady Campaign to Prevent Gun Violence
 Children's Defense Fund Action Council
 Christopher Reeve Foundation, A New Jersey Nonprofit Corporation
 Common Cause
 Defenders of Wildlife
 Farm Sanctuary, Inc.
 Greenpeace, Inc.
 International Rescue Committee

 Lambda Legal Defense and Education Fund, Inc.
 League Of Women Voters Of The United States
 Mothers Against Drunk Driving
 People for the Ethical Treatment of Animals, Inc.
 Public Citizen Foundation, Inc.
 Servicemembers Legal Defense Network, Inc.
 United To End Genocide
 Wilderness Society, The

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2010	\$4,069,892	\$1,674,418

American Civil Liberties Union, Inc.
 Arthritis Foundation, Inc.
 Children's Defense Fund
 Christian Appalachian Project, Inc.
 Civil War Preservation Trust

 Cooperative for Assistance & Relief Everywhere, Inc.
 Environmental Defense Fund, Inc.
 Foundation For AIDS Research, The
 International Campaign for Tibet
 Jane Goodall Institute For Wildlife Research, Education & Conservation, The
 League of Conservation Voters, Inc., The
 Lupus Foundation of America, Inc.
 National Parks Conservation Association
 Plan International USA, Inc.
 Public Citizen, Inc.
 SOS Children's Villages-USA, Inc.
 Waterkeeper Alliance, Inc.
 World Wildlife Fund, Inc.

Also Known As:

Action Donation Services

City/State: SPRING VALLEY, CA

Phone Number: (866)244-8464

Charities Client(s) For The Year Reported:

American Red Cross Southwest Washington (MERGED)
 Multiple Sclerosis Association of King County
 Real Change Homeless Empowerment Project

 Ronald McDonald House Charities Of Western Washington & Alaska

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$97,430	\$33,211

Childhaven
 Peace For The Streets By Kids From The Streets
 Ronald McDonald House Charities Of Oregon And Southwest Washington
 Vancouver Symphony Orchestra

Also Known As:

C4C

Important Programs

City/State: MURRAY, UT

Phone Number: (801)284-7242

Charities Client(s) For The Year Reported:

Cancer Fund of America, Inc.
 Humanitarian Airlift International

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$454,412	\$148,781

Fraternal Order Of Police/Washington State Lodge
 Washington State Fraternal Order Of Police Memorial Foundation

Also Known As:

Strategic Fundraising

City/State: OAKDALE, MN
Phone Number: (651)649-0404

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$7,031,092	\$2,171,055

Charities Client(s) For The Year Reported:

Alliance Defense Fund
 American Civil Rights Union
 Arthritis Foundation, Inc.
 Children's Cancer Research Fund
 Cooperative for Assistance & Relief Everywhere, Inc.
 Food for the Hungry, Inc.
 Habitat For Humanity International, Inc.
 National Right to Life Committee, Inc.
 Prison Fellowship Ministries
 United States Olympic Committee

American Bible Society
 American Lung Association
 Care Net
 Christian Relief Services, Inc.
 Feeding America
 Food for the Poor, Inc.
 Multiple Sclerosis Association of America, Inc.
 Operation Smile, Inc.
 Ronald Reagan Presidential Foundation, The

City/State: PHOENIX, AZ
Phone Number: (602)233-0172

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$377,573	\$113,272

Charities Client(s) For The Year Reported:

Washington State Patrol Troopers Association

City/State: MCLEAN, VA
Phone Number: (703)749-3100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$32,941,957	\$9,956,533

Charities Client(s) For The Year Reported:

American Institute for Cancer Research
 Heart Support of America, Inc.
 Optimal Medical Foundation, Inc.
 Project Cure, Inc.

 Walker Cancer Research Institute, Inc.

Children's Cancer Fund Of America, Inc.
 National Veterans Services Fund, Inc.
 Project Cure Foundation, Inc.
 Roger Wyburn-Mason & Jack M. Blount Foundation For The
 Eradication Of Rheumatoid Disease, The

City/State: MEDFORD, OR
Phone Number: (541)734-2565

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$277,470	\$69,128

Charities Client(s) For The Year Reported:

American Association for the Advancement of Science
 Bates Technical College - KBTC
 Denver Seminary
 International Wildlife Coalition, Inc.
 Lifelong AIDS Alliance
 National FFA Foundation, Inc.
 Oregon Shakespeare Festival
 Pacific Science Center Foundation
 Planned Parenthood of the Columbia/Willamette, Inc.
 Point Defiance Zoological Society
 Pride Foundation
 Seattle Public Library Foundation, The
 Sierra Club
 Women's Funding Alliance
 Woodrow Wilson National Fellowship Foundation, The

American Humane Association
 Centrum Foundation
 Historical Society Of Seattle & King County
 KCTS Television
 Museum of Glass
 National World War II Museum, Inc., The
 Pacific Lutheran University
 People for the American Way
 Planned Parenthood Of The Great Northwest
 Portland Art Museum
 Project HOPE-People-to-People Health Foundation, Inc., The
 SHRM Foundation
 Wilderness Society, The
 Woodland Park Zoological Society

Fundraiser's Comments Regarding Financial Information (Optional):

Includes national campaigns

Also Known As:

Campaign Processing Center (Jadent)
 Charitable Gift Services
 Charitable Non Profit Services
 Charitable Non-Profit Services
 Donor Response Center

City/State: SALEM, OR
Phone Number: (503)393-9500

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$610,613	\$153,165

Charities Client(s) For The Year Reported:

AmVets Service Foundation-Department Of Washington
 Cancer Federation, Inc
 Defeat Diabetes Foundation, Inc.
 Kids Wish Network, Inc.

Autism Spectrum Disorder Foundation, Inc.
 Childhood Leukemia Foundation, Inc.
 Find the Children
 Multiple Sclerosis Foundation, Inc.

City/State: LOS ANGELES, CA
Phone Number: (310)693-2900

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
May 31, 2011	\$318,316	\$71,122

Charities Client(s) For The Year Reported:

African Wildlife Foundation
 Amnesty International of the USA, Inc.
 Defenders of Wildlife
 Environment Washington, Inc.
 Gay & Lesbian Alliance Against Defamation, Inc.
 Jane Goodall Institute For Wildlife Research, Education & Conservation, The
 NARAL Pro-Choice America
 Oregon Symphony Association
 Sierra Club

American Air Museum In Britain
 Art Institute Of Chicago, The
 Earthjustice
 Friends Of The Orphans
 Green America
 League of Conservation Voters, Inc., The
 National Museum Of Women In The Arts, The
 Planned Parenthood Federation of America, Inc.
 Wilderness Society, The

Charity Funding, Inc. Registration Number: 29064**Percent To Charity: 20**

City/State: LAKE ORION, MI

Phone Number: (248)814-6500

Charities Client(s) For The Year Reported:

Others First, Inc.

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$198,344	\$39,493

Crystal Marketing Group Registration Number: 141**Percent To Charity: 20**

City/State: PORTLAND, OR

Phone Number: (503)777-7992

Charities Client(s) For The Year Reported:

Childhood Leukemia Foundation, Inc.

Defeat Diabetes Foundation, Inc.

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$58,355	\$11,671

Donor Care Center Inc. Registration Number: 24607**Percent To Charity: 20**

City/State: BARBERTON, OH

Phone Number: (330)752-4302

Charities Client(s) For The Year Reported:

American Bible Society
 American Indian College Fund
 CBMC, Inc.
 Christian Research Institute, Inc.
 Concerned Women for America Legislative Action Committee
 Crown Financial Ministries, Inc.
 Ducks Unlimited, Inc.
 Food for the Hungry, Inc.
 Freedom Watch, Inc.
 Humane Society Of The United States, The
 Leukemia & Lymphoma Society, Inc., The
 March Of Dimes Foundation
 Mercy Home For Boys & Girls
 Moody Bible Institute Of Chicago
 OneHope, Inc.
 Project HOPE-People-to-People Health Foundation, Inc., The
 SOS Children's Villages-USA, Inc.
 U.S. Province Of The Missionary Oblates Of Mary Immaculate, Inc., The (aka Oblate Missions)
 World Society for the Protection of Animals

American Breast Cancer Foundation, Inc., The
 Asian Relief, Inc.
 Christian Advocates Serving Evangelism, Inc.
 Concerned Women for America
 Cross International, Inc.
 Declaration Alliance
 Epilepsy Foundation of America
 Foundation for a Christian Civilization, Inc., The
 FreedomWorks, Inc.
 Inspirational Network, Inc., The
 LIFE Outreach International Association Of Churches, Inc.
 Mercy Corps
 Messianic Jewish Alliance of America
 National Parkinson Foundation, Inc.
 Paralyzed Veterans Of America (PVA)
 Save The Children Federation, Inc.
 U.S. Citizens Association
 USA Shooting, Inc.
 Yellowstone Park Foundation, Inc.

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2011	\$3,441,813	\$684,181

Double Eagle Enterprise, Inc. Registration Number: 83**Percent To Charity: 20**

City/State: FEDERAL WAY, WA

Phone Number: (360)693-8045

Charities Client(s) For The Year Reported:

Youth Outreach, Inc.

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$51,100	\$10,410

Support Services, Inc. Registration Number: 82**Percent To Charity: 20**

City/State: BURIEN, WA
Phone Number: (206)545-0101

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$529,284	\$105,857

Charities Client(s) For The Year Reported:

Public Safety Employees Union 519

Seattle Fire Fighters Union Local 27

Fundraiser's Comments Regarding Financial Information (Optional):

The primary focus of the registration form required by the Charities Division of the Secretary of State's office is to report the amount of monies the client/charity retains; it does not provide an area to account for any program costs the client/charity has paid for throughout the year. Because of this, ALL program expenses are included with the professional fundraiser's revenue, because it was not "retained" by the client/charity. It is very misleading as it appears that the professional fundraiser retains more of the money than the client/charity. It is important to note that the expenses included with Support Services' revenue are not profit. Support Services, Incorporated only retains approximately 11% of all revenue generated on behalf of the charitable organization it represents.

Vantage Financial Services, Inc. Registration Number: 420**Percent To Charity: 19****Also Known As:**

Vantage Direct Marketing Services

City/State: BOSTON, MA
Phone Number: (617)878-6000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$1,622,454	\$315,057

Charities Client(s) For The Year Reported:

Air Force Enlisted Village, Inc.

Benevolent And Protective Order Of Elks Of The United States Of America

Drag Racing Association of Women

Fleet Reserve Association

Grand Chapter Of California - Order Of The Eastern Star

Pheasants Forever, Inc.

Rainforest Action Network

Retired Enlisted Association Incorporated, The

Sons of Italy Foundation

USA Hockey Foundation

Community Services of Washington, Inc. Registration Number: 12**Percent To Charity: 18**

City/State: IRVING, TX
Phone Number: (972)929-4440

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$47,769	\$8,713

Charities Client(s) For The Year Reported:

American Association of State Troopers, Inc.

FireFighters Charitable Foundation, Inc.

Preferred Community Services, Inc. Registration Number: 376**Percent To Charity: 18**

City/State: INDIANAPOLIS, IN
Phone Number: (317)295-1548

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$96,392	\$17,614

Charities Client(s) For The Year Reported:

American Breast Cancer Foundation, Inc., The

Caring For Our Children Foundation

Children's Cancer Fund Of America, Inc.

Committee for Missing Children, Inc., The

Defeat Diabetes Foundation, Inc.

Heart Support of America, Inc.

Multiple Sclerosis Fund

Operation Lookout National Center For Missing Youth

Survivors And Victims Empowered

TeleService USA Registration Number: 396

Percent To Charity: 18

City/State: CLAWSON, MI
Phone Number: (248)655-2400

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$813,392	\$150,107

Charities Client(s) For The Year Reported:

America's Disabled
Circle of Friends for American Veterans
Operation Lookout National Center For Missing Youth
When U Dream A Dream, Inc.

Big Hope, Inc.
Michigan Veterans Foundation
VietNow National Headquarters

Courtesy Health Watch, Inc. Registration Number: 23887

Percent To Charity: 17

City/State: FT LAUDERDALE, FL
Phone Number: (954)712-1217

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$5,683,182	\$963,604

Charities Client(s) For The Year Reported:

American Foundation For Children With AIDS, Inc.
Children's Leukemia Research Association Inc.
Medical Support Association, Inc., The
National Wheelchair Basketball Association
United Breast Cancer Foundation

Breast Cancer Relief Foundation, The
Committee for Missing Children, Inc., The
National Cancer Coalition, Inc., The
Organ Donation And Transplant Association Of America, Inc., The

Fundraiser's Comments Regarding Financial Information (Optional):

National figures

Integral Resources, Inc. Registration Number: 16

Percent To Charity: 17

City/State: CAMBRIDGE, MA
Phone Number: (617)492-4474

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$1,229,388	\$209,497

Charities Client(s) For The Year Reported:

American Council of the Blind
Environmental Defense Fund, Inc.
Planned Parenthood Action Fund, Inc.

Anti-Defamation League
League of Conservation Voters, Inc., The
Planned Parenthood Federation of America, Inc.

Kars-R-Us.com Registration Number: 27435

Percent To Charity: 17

Also Known As:

Cars For Charity, A Division Of Kars-R-Us.com

City/State: ALTADENA, CA
Phone Number: (877)500-5277

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$18,784	\$3,180

Charities Client(s) For The Year Reported:

Caring For Our Children Foundation
Find the Children
Operation Lookout National Center For Missing Youth
Vanished Children's Alliance

Child Quest International, Inc.
Grace Community Church Of Auburn Washington
Terry Home, A Non-Profit

Also Known As:

A.C. Telemarketing Services, Inc.

City/State: EDGEWOOD, WA

Phone Number: (253)927-6614

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$64,300	\$10,406

Charities Client(s) For The Year Reported:

Breast Cancer Resource Center

Fundraiser's Comments Regarding Financial Information (Optional):

Our fundraising campaign does not solicit for cash or product sales. We solicit for used household goods and clothing - recycling goods otherwise wasted.

Also Known As:

Animal Rescue Site, The
 Autism Site, The
 Breast Cancer Site, The
 CharityUSA
 Child Health Site, The
 EarthDayStore
 EcologyFund.com
 Gear That Gives
 Global Girlfriend
 GreaterGood Network
 GreaterGood.com
 Hunger Site, The
 Literacy Site, The
 MuseumShop
 Pink Ribbon Store
 Rainforest Site, The
 Veterans Site, The

City/State: SEATTLE, WA
Phone Number: (206)268-5400

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2011	\$21,156,849	\$3,334,402

Charities Client(s) For The Year Reported:

Greatergood.org, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

In Fiscal Year 2011, CharityUSA and The GreaterGood Network of websites generated a total of \$3,334,402 for charity. The total amount of contributions received by CharityUSA.com, LLC from the public in FY 2011 was \$1,708,688; 100% was given to charity. The remaining \$1,625,714 generated for charity in FY 2011 was from sales of products and advertising.

The GreaterGood Network of websites, owned and operated by CharityUSA, LLC offers the public three unique ways to generate money for charity:

Advertising:

With each daily click on our network of websites, visitors are shown sponsor advertising. We give one hundred percent (100%) of the collected advertising fees from sponsor advertising to charity through the non-profit, tax-exempt organization GreaterGood.org. No fees are taken out of the charitable payments for administrative costs.

Direct Donations:

Supporters can also contribute directly to charity by purchasing Gifts That Give More through our store. These direct donations contribute 100% of the amount paid by donors to specific charitable programs throughout the world. Again, no fees are taken out of the charitable payments for administrative costs.

Shopping:

Supporters can also contribute to charity by purchasing product from our store, including jewelry, apparel and gifts. We pay our charity partners 3-30% of the purchase price of every item sold in our store. The remaining funds generated through the sale of merchandise support the day-to-day operations of CharityUSA, including the original purchase of goods to be sold.

CharityUSACom, LLC is also one of the largest US importers of fair-trade, artisan products made by rural women from areas of conflict and poverty. We sell products from more than 40 countries and work with charity partners to directly import custom jewelry and other products from artisan cooperatives all over the world. We believe we have a responsibility to provide support for local economies and trade, in addition to aid. In 2011, buyers from CharityUSA.com LLC visited Guatemala, Peru, Argentina, Columbia, Mexico, Uganda, Gugu, Zanzibar, Germany, China, India, and Nepal, in addition to sourcing product made in the United States. We are a mission-driven company, and it is our belief that selling artisan products made by rural women is one of the most important things we can do reduce intergenerational poverty, and has been correlated with improved education for children, reduced incidence of disease, and increased family and community incomes.

Community Safety, LLC Registration Number: 35	Percent To Charity: 16
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Also Known As:

CS, LLC

City/State: MINNEAPOLIS, MN
Phone Number: (763)559-4000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$916,714	\$150,019

Charities Client(s) For The Year Reported:

Childhood Leukemia Foundation, Inc.
 Washington State Firefighters Training And Education Fund

Washington State Fire Fighters Association, Inc.
 Washington State Law Enforcement Association, Inc.

Midwest Publishing-DN, Inc. Registration Number: 21316	Percent To Charity: 16
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Also Known As:

MPI-DN

City/State: PHOENIX, AZ
Phone Number: (602)943-1244

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$346,066	\$54,533

Charities Client(s) For The Year Reported:

American Federation Of Police And Concerned Citizens, Inc., The
 Cancer Survivors' Fund
 FireFighters Charitable Foundation, Inc.
 National Vietnam Veterans Foundation, Inc.
 Washington State Narcotics Investigators Association (WSNIA)

Breast Cancer Relief Foundation, The
 Caring For Our Children Foundation
 Medical Support Association, Inc., The
 Operation Lookout National Center For Missing Youth
 Woman To Woman Breast Cancer Foundation, Inc.

Safety Services, LLC Registration Number: 22184	Percent To Charity: 16
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Also Known As:

SS, LLC

City/State: MINNEAPOLIS, MN
Phone Number: (763)550-9200

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$915,491	\$149,820

Charities Client(s) For The Year Reported:

Childhood Leukemia Foundation, Inc.
 Washington State Law Enforcement Association, Inc.

Washington State Firefighters Training And Education Fund

Community Welfare Services, Inc. Registration Number: 22124	Percent To Charity: 15
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City/State: OAKDALE, MN
Phone Number: (651)260-8394

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$91,922	\$13,788

Charities Client(s) For The Year Reported:

AMVETS (American Veterans)
 Veterans of Foreign Wars, Department of Washington

Committee for Missing Children, Inc., The
 Washington State Fraternal Order Of Police Memorial Foundation

Fundraiser's Comments Regarding Financial Information (Optional):

These are figures reflect only activity within Washington State.

Xentel, Inc. Registration Number: 264

Percent To Charity: 15

City/State: FT LAUDERDALE, FL

Phone Number: (954)522-5200

Charities Client(s) For The Year Reported:

American Association of State Troopers, Inc.
Committee for Missing Children, Inc., The
National Association Of Police Athletic/Activities Leagues, Inc.
Vietnam Veterans of Washington State

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$13,013,860	\$2,008,575

AMVETS (American Veterans)
Military Order Of The Purple Heart Service Foundation, Inc.
Veterans Assistance Foundation, Inc.
Washington State Jaycees, Inc.

A T S NW, Inc. Registration Number: 28

Percent To Charity: 14

Also Known As:

A Local Concern
ATS NW, Inc.
Turner Marketing

City/State: LYNNWOOD, WA

Phone Number: (425)778-0166

Charities Client(s) For The Year Reported:

Beni Hassan Shrine Temple No. 64 (AEAONMS)
Operation Lookout National Center For Missing Youth

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$895,886	\$123,219

Olympus Lodge #45
Washington Council of the Blind

DialAmerica Marketing, Inc. Registration Number: 256

Percent To Charity: 14

Also Known As:

DialAmerica

City/State: MAHWAH, NJ

Phone Number: (201)327-0200

Charities Client(s) For The Year Reported:

Doernbecher Children's Hospital Foundation
Special Olympics Washington

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2011	\$671,003	\$94,035

Mothers Against Drunk Driving

MJG Entertainment, Inc. Registration Number: 20632

Percent To Charity: 14

City/State: ORANGE, CA

Phone Number: (714)685-1072

Charities Client(s) For The Year Reported:

Afifi Shrine Temple
Hoquiam Police Officer's Association
Moses Lake Police Benefit Association, Inc.

Skagit Domestic Violence and Sexual Assault Services

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$229,001	\$33,005

Bellingham Police Association
Kitsap County Deputy Sheriff's Guild
Nile Temple Of The Ancient Arabic Order Of The Nobles Of The
Mystic Shrine

Courtesy Call, Inc. Registration Number: 19

Percent To Charity: 13

City/State: LAS VEGAS, NV
Phone Number: (702)388-2999

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$4,284,067	\$573,819

Charities Client(s) For The Year Reported:

American Foundation for Disabled Children, Inc.
Association for Police and Sheriffs, Inc.
Committee for Missing Children, Inc., The
Disabled Police Officers Of America, Inc.
Firefighters Charitable Foundation, Inc.
National Association Of Police Athletic/Activities Leagues, Inc.
National Veterans Services Fund, Inc.
United States Deputy Sheriff's Association, Inc.
Veterans Assistance Foundation, Inc.
Vietnam Veterans of Washington State
Washington State Jaycees, Inc.

AMVETS (American Veterans)
Breast Cancer Relief Foundation, The
Community Charity Advancement, Inc.
Disabled Veterans Services, Inc.
International Union of Police Associations, AFL-CIO
National Cancer Coalition, Inc., The
National Vietnam Veterans Foundation, Inc.
United States Municipal Police Association, Inc.
Veterans of Foreign Wars, Department of Washington
Washington State Fire Fighters Association, Inc.

Bee, L.C. Registration Number: 392

Percent To Charity: 12

City/State: MCLEAN, VA
Phone Number: (703)761-0774

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$2,697,579	\$310,492

Charities Client(s) For The Year Reported:

Breast Cancer Relief Foundation, The
Heart Support of America, Inc.
National Veterans Services Fund, Inc.
Project Cure, Inc.

Cancer Fund of America, Inc.
National Cancer Coalition, Inc., The
Optimal Medical Foundation, Inc.
Roger Wyburn-Mason & Jack M. Blount Foundation For The
Eradication Of Rheumatoid Disease, The

Outreach Calling Registration Number: 28464

Percent To Charity: 10

City/State: RENO, NV
Phone Number: (775)322-9992

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$1,869,528	\$186,953

Charities Client(s) For The Year Reported:

American Foundation for Disabled Children, Inc.
Breast Cancer Survivors Foundation, Inc.
Committee for Missing Children, Inc., The
Disabled Police And Sheriffs Foundation, Inc.
Disabled Police Officers Of America, Inc.
International Union of Police Associations, AFL-CIO
Reserve Police Officers Association
Woman To Woman Breast Cancer Foundation, Inc.

AMVETS (American Veterans)
Cancer Fund of America, Inc.
Defeat Diabetes Foundation, Inc.
Disabled Police Officers Counseling Center, Inc.
Firefighters Support Foundation, Inc.
National Vietnam Veterans Foundation, Inc.
Veterans Assistance Foundation, Inc.

Public Awareness, Inc. Registration Number: 28919

Percent To Charity: 10

City/State: IRVING, TX
Phone Number: (972)929-4440

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$9,217	\$922

Charities Client(s) For The Year Reported:

FireFighters Charitable Foundation, Inc.

International Union of Police Associations, AFL-CIO

Also Known As:

GSI

City/State: EL SEGUNDO, CA

Phone Number: (310)615-2300

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$1,225,463	\$68,765

Charities Client(s) For The Year Reported:

American Civil Liberties Union, Inc.
Brady Campaign to Prevent Gun Violence
Defenders of Wildlife Action Fund
Hillel: Foundation For Jewish Campus Life, The

Amnesty International of the USA, Inc.
Defenders of Wildlife
Foundation For National Progress
Jane Goodall Institute For Wildlife Research, Education &
Conservation, The
League Of Women Voters Of The United States
People for the American Way
Planned Parenthood Federation of America, Inc.
Wilderness Society, The

League of Conservation Voters, Inc., The
NARAL Pro-Choice America
Planned Parenthood Action Fund, Inc.
United Farmworkers of America
Women's Campaign Forum

Fundraiser's Comments Regarding Financial Information (Optional):

The focus of Gordon & Schwenkmeyer's telemarketing donor development program is twofold: first, to identify and create new contributors to sustain and help an organization grow; second, to use the telephone as a valuable public education outreach tool to inform people about the organization's mission and programs. As with other small donor development programs, most telemarketing donor prospecting efforts generally yield very little net income. But without a constant infusion of new contributors, an organization cannot grow or expand its programs. Gordon & Schwenkmeyer's program does not require any direct funding from our clients. We realize that most of our clients have very limited funds to invest in donor development programs. At no time do we ask our clients for direct payment of the program's expenses, rather, the expenses are paid for by the returns generated from the calling and any deficit incurred by the donor prospecting program is financed, interest-free, by Gordon & Schwenkmeyer and repaid from the net income generated by resoliciting the newly developed donors. Once the initial program deficit has been repaid, all net income is distributed directly to our client.

Also Known As:

Thrift City

City/State: BELLEVUE, WA

Phone Number: (425)747-0953

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$1,265,444	\$54,226

Charities Client(s) For The Year Reported:

United Cerebral Palsy Of Oregon & SW Washington, Inc.

Washington State Parents Are Vital In Education

City/State: RICHARDSON, TX

Phone Number: (877)590-6622

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$51,257	\$0

Charities Client(s) For The Year Reported:

Feed The Children, Inc.

City/State: MASHPEE, MA

Phone Number: (888)215-2220

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$2,324	\$0

Charities Client(s) For The Year Reported:

New York Public Library, Astor, Lenox and Tilden Foundations,
The

City/State: TORONTO, ONTARIO

Phone Number: (416)646-2980

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2010	\$537,690	\$-36,086

Charities Client(s) For The Year Reported:

American Lebanese Syrian Associated Charities, Inc.
KCTS Television

Amnesty International of the USA, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

Although total expenses were incurred during the period outlined in this report, the vast majority of revenue will continue to be received in subsequent reporting periods. This is due both to the recurring nature of monthly donations, and the time required to fulfill on a pledge made over the phone by donors. This is not a true representation of the revenue expected to be received as a result of this campaign over time.

City/State: NEW YORK, NY

Phone Number: (212)219-9600

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$539,929	\$-362,165

Charities Client(s) For The Year Reported:

Children International

Fundraiser's Comments Regarding Financial Information (Optional):

DialogueDirect, Inc. does not collect or have access to any donated funds as those who agree to sponsor send funds directly to the charities we work for. Sponsors obtained through the fundraising efforts of DialogueDirect are monthly sponsors, giving a minimum of \$22 per month and intend to support (but are not obligated to support) the charity with monthly gifts for at least 2 years. While some donors will sponsor for less than 2 years, many donors will support the charity with monthly donations well beyond 2 years. Therefore, the amount of donations received by the charities for DialogueDirect, Inc. fundraising efforts in 2010 will continue to grow over the years.

Children International sponsors agree to sponsor an individual child with ongoing monthly contributions. Many of our sponsors continue to contribute for many years. Due to this ongoing commitment, it is necessary when looking at the value of a campaign to look at the income generated over a number of years. Projected contributions of the sponsors acquired through DialogueDirect over eight years are on file with the Secretary of State's Charities Program.

City/State: BOSTON, MA
 Phone Number: (617)482-6882

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$4,649,400	\$-3,160,194

Charities Client(s) For The Year Reported:

ActionAid U.S.A.
 American Society for the Prevention of Cruelty to Animals, The
 Environmental Defense Fund, Inc.
 Natural Resources Defense Council, Inc.
 Oxfam-America, Inc.
 Planned Parenthood Action Fund, Inc.
 Sierra Club

American Civil Liberties Union, Inc.
 Amnesty International of the USA, Inc.
 League of Conservation Voters, Inc., The
 Nature Conservancy, The
 Peace Action Education Fund
 Planned Parenthood Federation of America, Inc.
 Southern Poverty Law Center, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

2010 financial information is for entire nation

Charities hired Grassroots Campaigns (GCI) to conduct their door-to-door prospecting campaigns to identify and recruit new members in 2010, and the results of this effort are summarized in this financial report. As you can imagine with any prospecting campaign, a lot of money and resources had to be expended to search for and identify donors who were supportive, and the expense of these prospecting campaigns exceeded the revenues raised as is often the case with prospecting efforts undertaken by any charity.

However please note that by educating the public about the erosion of privacy rights and environmental protection at the state and federal level, and getting Washington State residents to take action on this and other issues, this door to door canvass engaged in valuable programmatic activity to help pass laws and implement policies to protect civil liberties and the environment. Therefore the donations of citizens collected through this door canvassing effort has already gone directly to pay for programmatic work, but the format of this financial report did not allow us to numerically represent this important aspect of the fundraising campaign. In addition, the charities have been doing follow-up solicitation with the donors who were identified during this door canvassing effort, and GCI anticipates that over time this will more than make up for whatever expenses of the canvassing campaign were not covered by revenues - raising additional resources over time for even more programmatic work. Finally a number of donors signed up by GCI have chosen to spread their support over time through monthly donations, the long-term ongoing value of which has not yet been captured in the financial report submitted to the state of Washington, so this financial report undercounts true revenues generated from the 2010 canvassing effort.

Also Known As:

Public Outreach
 Public Outreach Fundraising

City/State: SEATTLE, WA
 Phone Number: (206)262-9464

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$47,961	\$-829,773

Charities Client(s) For The Year Reported:

American Red Cross
 Save The Children Federation, Inc.

Medecins Sans Frontieres USA, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

The compensation Public Outreach receives is not contingent on the amount of revenue received or number of contributions solicited for the charities we work for. Public Outreach is paid by the Charity for an hourly flat amount based on canvassing hours. Public Outreach solicits monthly donors and one-time gifts during their campaigns. The expense to charity (as reported) are recovered and exceeded over a 3 year period as monthly donations are processed and received directly by the charity. If expenses incurred by Charity under the agreement (as measured on an annual basis) exceed proceeds received, the Charity will not be liable for any expenses that exceed gross revenues (break-even agreement). The figures reported are not representative of the entire amount the charity receives because of work performed by Public Outreach.

Calling Professionals Registration Number: 28463	Percent To Charity:
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City/State: WILMINGTON, DE
 Phone Number: (302)380-3436

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Committee for Missing Children, Inc., The

Veterans Assistance Foundation, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

No activity in WA State during 2010

Charitable Events Co., Inc. Registration Number: 30662	Percent To Charity:
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Also Known As:

Charitable Events
 Charitable Events Co.

City/State: SPOKANE, WA
 Phone Number: (509)327-7402

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Confluent Impact Communications, LLC Registration Number: 29369	Percent To Charity:
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City/State: ALEXANDRIA, VA
 Phone Number: (651)999-0249

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

No activity in Washington for 2010.

Covenant Calls, LLC Registration Number: 30475	Percent To Charity:
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City/State: SEEKONK, MA
 Phone Number: (508)336-4544

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

No activity in WA State during 2010

Also Known As:

Fine Line Solutions

City/State: Winnipeg, Manitoba

Phone Number: (204)942-4242

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Humane Society Of The United States, The

Fundraiser's Comments Regarding Financial Information (Optional):

No solicitation occurred in Washington State in 2010

City/State: SAN PEDRO, CA

Phone Number: (310)740-1940

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

City/State: COCONUT CREEK, FL

Phone Number: (954)623-5922

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

American Heart Association, Inc., The
Kids In Distress, Inc.

Big Brothers Big Sisters Of Puget Sound
Save the Manatee Club, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report; solicitation has not begun yet

City/State: COSHOCTON, OH

Phone Number: (740)295-3575

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Also Known As:

Area Services

City/State: ATLANTA, GA
Phone Number: (770)612-1386

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Also Known As:

Lester Telemarketing, Inc.

City/State: BRANFORD, CT
Phone Number: (203)488-5265

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

No solicitation activity in WA State to report
 Gross and net figures provided by charity. All contributions go directly to charity.

City/State: NEWTON, MA
Phone Number: (617)629-4500

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

City/State: LAURENCE, KS
Phone Number: (785)843-1661

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

Pennington and Company, Inc. ("Pennington") enters into contracts with local fraternity house corporations (non-charitable organizations) pursuant to which it conducts fundraising services. In some cases, donors make contributions to an educational foundation (charitable organization) which is affiliated with the local fraternity house corporation rather than to the local fraternity house corporation directly. The educational foundation then uses those donations to make educational grants to the house corporation. Even though the educational foundation does not retain any of these donations, these contracts could be viewed as indirectly benefiting a charitable organization.

Pennington was not previously aware of any registration and reporting requirements because it does not enter into contracts with charitable organizations. The indirect, time-limited nature of the benefit to charitable organizations makes it unclear whether Pennington is a commercial fundraiser under Washington law. After consulting with legal counsel, however, Pennington has decided to register as a commercial fundraiser as a precaution (see attached Application to Register as Commercial Fundraiser).

However, Pennington did not provide services to any charitable organizations in Washington during the fiscal year of the Solicitation Report (i.e. calendar year 2010) nor does it provide services to a charitable organization in Washington currently. As a result, the Solicitation Report for calendar year 2010 is blank as is the section of the Application to Register as Commercial Fundraiser requesting information regarding "charitable organizations for which services were provided in Washington." Pennington will provide the information requested in the Solicitation Report in the Commercial Fundraiser Renewal Form as well as Fundraising Service Contract Registration Forms and copies of all contracts entered into with charitable organizations in Washington on a going-forward basis.

Also Known As:

Sara Stewart

City/State: SEATTLE, WA
Phone Number: (206)251-0363

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Apr 30, 2011	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Also Known As:

DbA Smart Marketing

City/State: Chicago, IL
Phone Number: (312)651-6166

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Charities Client(s) For The Year Reported:

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Target Outreach, Inc. Registration Number: 30536

Percent To Charity:

City/State: MILWAUKEE, WI

Phone Number: (414)224-0701

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

New organization - no solicitation activity to report

Valtim Incorporated Registration Number: 28382

Percent To Charity:

Also Known As:

Valtim Company, The

Valtim Marketing Services

Valtim Marketing Solutions

City/State: FOREST, VA

Phone Number: (434)525-3004

Charities Client(s) For The Year Reported:

Feed The Children, Inc.

Fundraiser's Comments Regarding Financial Information (Optional):

No solicitations occurred from 10/1/09 - 9/30/10

West Direct, LLC Registration Number: 31081

Percent To Charity:

City/State: OMAHA, NE

Phone Number: (800)232-0900

Charities Client(s) For The Year Reported:

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2010	\$0	\$0

Fundraiser's Comments Regarding Financial Information (Optional):

No solicitation activity in Washington State to report

Note A:

The percentage of funds retained by charity clients is based on the most current financial information provided by the Commercial Fundraisers listed above. These percentages reflect the overall amount of funds received or retained by the client charities after all fundraising costs have been deducted from the total value of contributions received on behalf of the charity by the Commercial Fundraiser or by the charity client. The difference between Total Contributions and Net to Charity Client(s) may include fundraising expenses other than fees paid to a Commercial Fundraiser. It should also be noted that these figures do not necessarily indicate the specific percentage of funds allocated by a given charity to its charitable purpose. In some instances, charities may be using a combination of direct fundraising and a Commercial Fundraiser; others may be using several different Commercial Fundraisers, whose yield to the charity may vary.

Note B:

The charity clients listed are based on registration information submitted by the Commercial Fundraiser and/or the Charitable Organization. In some instances, the Commercial Fundraiser and Charitable Organization may no longer have a contractual relationship to conduct fundraising activities in Washington State.

Note C:

The financial information provided by the Commercial Fundraisers listed above is aggregate and may reflect activities in Washington State, nationally, or a combination thereof.

Note D:

Financial information is not available for some of the Commercial Fundraisers listed. If the financial information displayed is blank, contains zeros, or is outdated, it is possible that the organization is newly registered, did not solicit contributions in Washington State during the fiscal/accounting year reported, or has re-registered after a period of inactivity. Please contact the Charities Program for more specific information.