# STATE OF WASHINGTON OFFICE OF THE SECRETARY OF STATE OLYMPIA, WASHINGTON

# REQUEST FOR QUALIFICATIONS AND QUOTATIONS RFQQ NO. 23-02

PROJECT TITLE: Washington Digital Newspapers Metadata Processing

PROPOSAL DUE DATE: September 26, 2022

EXPECTED TIME PERIOD FOR CONTRACT: Three years

**PROPOSER ELIGIBILITY:** This procurement is open to those Proposers that satisfy the minimum qualifications stated herein and that are available for work in Washington State.

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# 1. INTRODUCTION

# 1.1 PURPOSE AND BACKGROUND

The Washington State Secretary of State, Washington State Library, hereafter called "OSOS," is initiating a project which will enable OSOS to continue the growth of the Washington Digital Newspapers program at the Washington State Library (WSL). OSOS is increasing growth of projects digitizing up to 100,000 newspaper page images per year. For this project, OSOS will begin with publications of historical and cultural significance produced within Washington State. Some publications will fall within the range of free use through public domain and others will be cleared for digitization by OSOS with copyright permissions granted through the publisher. OSOS seeks a vendor to assist in the process of OCR conversion and metadata creation with an awareness of the Library of Congress' National Digital Newspaper Program technical standards. OSOS is a graduate of the NDNP and an active member of the post-standards committee working to develop broader standards beyond the Library of Congress program. OSOS adheres to the NDNP standards of using METS/ALTO metadata schema, but will be digitizing post-public domain content and drop microfilm reel metadata requirements for the current program. The contract awarded from this RFQQ will be for three years with options to extend for two, two year periods.

# 1.2 OBJECTIVE

OSOS will provide raw TIFF images created to NDNP standards as uncompressed, 8-bit grayscale, 300-400 dpi, or born digital PDFs, which may need to be cropped & deskewed; have issue structure created, Optical Character Recognition (OCR) and METS/ALTO data applied. OSOS seeks flexible options for in-house production so that some metadata processing projects can be done onsite by a small team of OSOS staff using the system concurrently with product support from the chosen vendor. OSOS will reserve the option to have select, larger projects processed by the vendor. All projects will then be completed and verified for best quality by OSOS staff.

# **Required deliverables:**

- Ability to process up to 100,000 newspapers images sourced from print or microfilm annually.
- The system must allow multiple staff to work in the system concurrently
- Provide a copy of licensed software to set up a production system for in-house metadata processing by OSOS staff and assistants.
- Provide onsite training to OSOS staff of use of processing software.
- Provide software support during standard business hours Pacific Standard Time.
- Provide final files processed to NDNP METS/ALTO metadata standards
- Provide capability to apply full text searchable OCR (Optical Character Recognition) results for English and European languages, with options for Asian languages such as Japanese, Vietnamese, Tagalog, & Chinese.
- Provide structural and OCR metadata in METS/ALTO XML format.
- Provide 100% QA to guarantee quality.

#### OSOS/WSL will:

- Provide suitable server and computing hardware to meet recommended standards for best software performance.
- Provide staff to perform in-house metadata processing.

# 1.3 MINIMUM QUALIFICATIONS

The Proposer must be licensed to do business in the state of Washington. The Proposer must have 10 years' experience in National Digital Newspaper Program metadata standards, specifically using METS/ALTO standards for OCR and structural metadata to prepare newspaper images for full text search and online presentation. See NDNP Technical Specs:

http://www.loc.gov/ndnp/guidelines/NDNP\_201517TechNotes.pdf.

# 1.4 FUNDING

The OSOS has budgeted an amount not to exceed \$45,000 for this project.

Any contract awarded as a result of this procurement is contingent upon the availability of funding.

# 1.5 PERIOD OF PERFORMANCE

The period of performance of any contract resulting from this RFQQ is tentatively scheduled to begin on or about October 26, 2022 and end on October 31 2025. Amendments extending the period of performance, if any, shall be at the sole discretion of the OSOS. See Exhibit B, Sample Contract.

#### 1.6 DEFINITIONS

Definitions for the purposes of this RFQQ include:

- **OSOS** The Office of the Secretary of State is the Agency of the state of Washington that is issuing this RFQQ.
- **Proposer** Individual or company submitting a proposal in order to attain a contract with the OSOS.
- **Contractor** Individual or company whose proposal has been accepted by the OSOS and is awarded a fully executed, written contract.
- **Proposal –** A formal offer submitted in response to this solicitation.
- **Request for Qualifications and Quotations (RFQQ)** Formal procurement document in which a service or need is identified but no specific method to achieve it has been chosen. The purpose of an RFQQ is to permit the Proposer community to suggest various approaches to meet the need at a given price.

# 2. GENERAL INFORMATION FOR PROPOSERS

# 2.1 RFQQ COORDINATOR

The RFQQ Coordinator is the sole point of contact in the OSOS for this procurement. All communication between the Proposer and the OSOS upon receipt of this RFQQ shall be with the RFQQ Coordinator, as follows:

Name	Shawn Schollmeyer
Address	PO Box 42460
City, State, Zip Code	Olympia, WA 98504
Street Address	6880 Capitol Blvd SE
City, State, Zip Code	Olympia, WA 98504
Phone Number	360.570.5568
Fax Number	360.586.7575
E-Mail Address	shawn.schollmeyer@sos.wa.gov

Any other communication will be considered unofficial and non-binding on the OSOS. Proposers are to rely on written statements issued by the RFQQ Coordinator. Communication directed to parties other than the RFQQ Coordinator may result in disqualification of the Proposer.

# 2.2 ESTIMATED SCHEDULE OF PROCUREMENT ACTIVITIES

Issue Request For Qualifications and Quotations	9/9/2022
Question and answer period	9/12-14
Last date for questions regarding RFQQ	9/14
Place complete list of Q&As on WEBS and OSOS web site	9/15
Last amendment to RFQQ	9/21
Last day for complaint	9/23
Proposals due	9/26
Evaluate proposals	9/27-10/7
Announce "Apparent Successful Bidder" (ASB) and send	10/10
notification via fax or e-mail to unsuccessful Proposers	
Hold debriefing conferences (if requested)	See 4.5
Protest	See 4.6
Negotiate contract	10/10-25
Begin contract work	10/26/2022

The OSOS reserves the right to revise the above schedule.

# 2.3 SUBMISSION OF PROPOSALS

Proposers are required to submit an electronic copy of their proposal. The proposal must be received by OSOS no later than 4:00 p.m., Pacific Time, on September 26, 2022. Attachments to the e-mail shall be in Microsoft Word or PDF format.

The proposal is to be sent to the RFQQ Coordinator at the e-mail address noted in Section 2.1.

Late proposals will not be accepted and will be automatically disqualified from further consideration. All proposals and any accompanying documentation become the property of OSOS.

The Proposer's Response must respond to all of the solicitation requirements. Do not respond by referencing material presented elsewhere. The e-mailed Response shall be considered complete and stand on its own merits. Failure to respond to any portions may result in rejection of the proposal as non-responsive.

Include Proposer's contact information for this RFQQ with name, title, email, and telephone number.

The Apparent Successful Contractor will be expected to enter into a contract which is substantially the same as the sample contract and its general terms and conditions attached as Exhibit B. In no event is a Proposer to submit its own standard contract terms and conditions in response to this solicitation. The Proposer may submit exceptions as allowed in the Certifications and Assurances form, Exhibit A to this solicitation. All exceptions to the contract terms and conditions must be submitted as an attachment to Exhibit A, Certifications and Assurances form. The OSOS will review requested exceptions and accept or reject the same at its sole discretion.

#### 2.4 PROPRIETARY INFORMATION/PUBLIC DISCLOSURE

Materials submitted in response to this competitive procurement shall become the property of the OSOS.

All proposals received shall remain confidential until the contract, if any, resulting from this RFQQ is signed by the Director of the OSOS and the apparent successful Contractor; thereafter, the proposals shall be deemed public records as defined in RCW 42.17.250 to 42.17.340, "Public Records."

Any information in the proposal that the Proposer desires to claim as proprietary and exempt from disclosure under the provisions of RCW 42.17.250 to 42.17.340 must be clearly designated. The page must be identified and the particular exception from disclosure upon which the Proposer is making the claim. Each page claimed to be exempt from disclosure must be clearly identified by the word "Confidential" printed on the lower right hand corner of the page.

The OSOS will consider a Proposer's request for exemption from disclosure; however, the OSOS will make a decision predicated upon chapter 42.17 RCW and chapter 143-06 of the Washington Administrative Code. Marking the entire proposal exempt from disclosure will not be honored. The Proposer must be reasonable in designating information as confidential. If any information is marked as proprietary in the proposal, such information will not be made available until the affected Proposer has been given an opportunity to seek a court injunction against the requested disclosure.

A charge will be made for copying and shipping, as outlined in RCW 42.17.300. No fee shall be charged for inspection of contract files, but twenty-four (24) hours notice to the RFQQ Coordinator is required. All requests for information should be directed to the RFQQ Coordinator.

# 2.5 REVISIONS TO THE RFQQ

In the event it becomes necessary to revise any part of this RFQQ, addenda will be published on the Washington Electronic Business Solution (WEBS) and Secretary of State website: <u>http://www.sos.wa.gov/office/procurements.aspx</u>. For this purpose, any pertinent information and answers to substantive questions by potential Contractors shall be considered an addendum to the RFQQ and also placed in WEBS and the Secretary of State website. The OSOS also reserves the right to cancel or to reissue the RFQQ in whole or in part, prior to execution of a contract.

#### 2.6 ACCEPTANCE PERIOD

Proposals must provide 45 days for acceptance by OSOS from the due date for receipt of proposals.

#### 2.7 RESPONSIVENESS

All proposals will be reviewed by the RFQQ Coordinator to determine compliance with administrative requirements and instructions specified in this RFQQ. The Proposer is specifically notified that failure to comply with any part of the RFQQ may result in rejection of the proposal as non-responsive.

The OSOS also reserves the right, however, at its sole discretion to waive minor administrative irregularities.

#### 2.8 MOST FAVORABLE TERMS

The OSOS reserves the right to make an award without further discussion of the proposal submitted. Therefore, the proposal should be submitted initially on the most favorable terms which the Proposer can propose. There will be no best and final offer procedure. The OSOS does reserve the right to contact a Proposer for clarification of its proposal.

The Proposer should be prepared to accept this RFQQ for incorporation into a contract resulting from this RFQQ. Contract negotiations may incorporate some or all of the Proposer's proposal. It is understood that the proposal will become a part of the official procurement file on this matter without obligation to the OSOS.

# 2.9 CONTRACT AND GENERAL TERMS & CONDITIONS

The apparent successful contractor will be expected to enter into a contract which is substantially the same as the sample contract and its general terms and conditions attached as Exhibit B. In no event is a Proposer to submit its own standard contract terms and conditions in response to this solicitation. The Proposer may submit exceptions as allowed in the Certifications and Assurances section, Exhibit A to this solicitation. The OSOS will review requested exceptions and accept or reject the same at its sole discretion.

### 2.10 COSTS TO PROPOSE

The OSOS will not be liable for any costs incurred by the Proposer in preparation of a proposal submitted in response to this RFQQ, in conduct of a presentation, or any other activities related to responding to this RFQQ.

# 2.11 NO OBLIGATION TO CONTRACT

This RFQQ does not obligate the state of Washington or the OSOS to contract for services specified herein.

#### 2.12 REJECTION OF PROPOSALS

The OSOS reserves the right at its sole discretion to reject any and all proposals received without penalty and not to issue a contract as a result of this RFQQ.

### 2.13 COMMITMENT OF FUNDS

The Assistant Secretary of State, or his delegate, are the only individuals who may legally commit the OSOS to the expenditures of funds for a contract resulting from this RFQQ. No cost chargeable to the proposed contract may be incurred before receipt of a fully executed contract.

#### 2.14 ELECTRONIC PAYMENT

The state of Washington prefers to utilize electronic payment in its transactions. The successful contractor will be provided a form to complete with the contract to authorize such payment method.

#### 2.15 INSURANCE COVERAGE

Should a contract be awarded pursuant to this RFQQ, the Contractor will be required to provide insurance coverage as described in Exhibit B, Personal Service Contract with General Terms and Conditions.

#### Worker's Compensation Coverage

The Contractor will at all times comply with all applicable workers' compensation, occupational disease, and occupational health and safety laws, statutes, and regulations to the full extent applicable. The State will not be held responsive in any way for claims filed by the Contractor or their employees for services performed under the terms of this contract.

# 3. PROPOSAL CONTENTS

Proposals must be submitted on eight and one-half by eleven (8  $1/2 \times 11$ ) inch paper format with tabs separating the major sections of the proposal. The four major sections of the proposal are to be submitted in the order noted below:

- 1. Letter of Submittal, including signed Certifications and Assurances (Exhibit A to this RFQQ).
- 2. Management Proposal.

- 3. Technical Proposal
- 4. Cost Proposal.

Proposals must provide information in the same order as presented in this document with the same headings. This will not only be helpful to the evaluators of the proposal, but should assist the Proposer in preparing a thorough response.

Items in this section marked "mandatory" must be included as part of the proposal for the proposal to be considered responsive; however, these items are not scored. Items marked "scored" are those that are awarded points as part of the evaluation conducted by the evaluation team.

# 3.1 LETTER OF SUBMITTAL (MANDATORY)

The Letter of Submittal and the attached Certifications and Assurances form (Exhibit A to this RFQQ) must be signed and dated by a person authorized to legally bind the Proposer to a contractual relationship, e.g., the President or Executive Director if a corporation, the managing partner if a partnership, or the proprietor if a sole proprietorship. Along with introductory remarks, the Letter of Submittal is to include by attachment the following information about the Proposer and any proposed subcontractors:

- 1. Name, address, principal place of business, telephone number, and fax number/e-mail address of legal entity or individual with whom contract would be written.
- 2. Name, address, and telephone number of each principal officer (President, Vice President, Treasurer, Chairperson of the Board of Directors, etc.).
- 3. Legal status of the Proposer (sole proprietorship, partnership, corporation, etc.) and the year the entity was organized to do business as the entity now substantially exists.
- 4. Federal Employer Tax Identification number or Social Security number and the Washington Uniform Business Identification (UBI) number issued by the state of Washington Department of Revenue.
- 5. Location of the facility from which the Proposer would operate.
- 6. Identify any State employees or former State employees employed or on the firm's governing board as of the date of the proposal. Include their position and responsibilities within the Proposer's organization. If following a review of this information, it is determined by the OSOS that a conflict of interest exists, the Proposer may be disqualified from further consideration for the award of a contract.

#### 3.2 MANAGEMENT PROPOSAL

#### A. Project Management (SCORED)

- 1. **Project Team Structure/Internal Controls** Provide a description of the proposed project team structure and internal controls to be used during the course of the project, including any subcontractors. Provide an organizational chart of your firm indicating lines of authority for personnel involved in performance of this potential contract and relationships of this staff to other programs or functions of the firm. This chart must also show lines of authority to the next senior level of management. Include who within the firm will have prime responsibility and final authority for the work.
- 2. Staff Qualifications/Experience Identify staff, including subcontractors, who will be assigned to the potential contract, indicating the responsibilities and qualifications of such personnel, and include the amount of time each will be assigned to the project. Provide resumes' for the named staff, which include information on the individual's particular skills related to this project, education, experience, significant accomplishments and any other pertinent information. The Proposer must commit that staff identified in its proposal will actually perform the assigned work. Any staff substitution must have the prior approval of the OSOS.

### B. Experience of the Proposer (SCORED)

- 1. Indicate the experience the Proposer and any subcontractors have in the following areas: scanning from microfilm, optical character recognition (OCR), use of METS/ALTO standards, creation of metadata, and use of XML templates.
- 2. Indicate other relevant experience that indicates the qualifications of the Proposer, and any subcontractors, for the performance of the potential contract.
- 3. Include a list of contracts the Proposer has had during the last five years that relate to the Proposer's ability to perform the services needed under this RFQQ. List contract reference numbers, contract period of performance, contact persons, telephone numbers, and fax numbers/e-mail addresses.

# C. References (SCORED)

List names, addresses, telephone numbers, and fax numbers/e-mail addresses of three business references for whom work has been accomplished and briefly describe the type of service provided. The Proposer must grant permission to the OSOS to contact the references. Do not include current OSOS staff as references. References will be contacted for the top-scoring proposal(s) only.

# D. Related Information (MANDATORY)

- 1. If the Proposer or any subcontractor contracted with the state of Washington during the past 24 months, indicate the name of the OSOS, the contract number and project description and/or other information available to identify the contract.
- 2. If the Proposer's staff or subcontractor's staff was an employee of the state of Washington during the past 24 months, or is currently a Washington state employee, identify the individual by name, the OSOS previously or currently employed by, job title or position held and separation date.
- 3. If the Proposer has had a contract terminated for default in the last five years, describe such incident. Termination for default is defined as notice to stop performance due to the Proposer's non-performance or poor performance and the issue of performance was either (a) not litigated due to inaction on the part of the Proposer, or (b) litigated and such litigation determined that the Proposer was in default.
- 4. Submit full details of the terms for default including the other party's name, address, and phone number. Present the Proposer's position on the matter. The OSOS will evaluate the facts and may, at its sole discretion, reject the proposal on the grounds of the past experience. If no such termination for default has been experienced by the Proposer in the past five years, so indicate.

### 3.3 TECHNICAL PROPOSAL (Manditory)(Scored)

This project is designed to be done both in-house and at Proposer's facility. To be responsive to this RFQQ Proposer must provide for both services.

A. OSOS is able to continue in-house capability to allow a small team of OSOS staff to use the software system provided by Proposer. The in-house part of this is \$\_\_\_\_\_ as described following:

- \$\_\_\_\_\_Provider License is for throughput of 1 million pages or 100,000 newspaper pages per year for the 3 year term of this Contract. The License includes software for 2 OSOS PCs, 2 dW servers Control Center, Import-Image files, PDF Batch option, Cropping-Basic cropping, advanced cropping, Zoning-Fast correction tool, Customized zone types, OCR-Tesseract (incl. Gothic), optional OCR-Abby (excludes Gothic) Structure - Document Hierarchy View. Output - METS/ALTO/JP2, PDF, ePub. Training - Video Tutorials, Project documentation, and Staff Training.
- \$\_\_\_\_\_ maintenance per year for 3 years maintenance. Includes online support, yearly updates for the 3 year period. After 3 years the maintenance is negotiable.
- RQA Remote Quality Assurance (outsourcing) priced per at \_\_\_\_\_per page for larger projects and foreign language projects requiring ABBYY Fine Reader for the duration of this Contract. Pricing will be confirmed up on the extension of this Contract.
- B. Proposer agrees to do work at a cost of \$0.50 or less per page for projects delivered via remote processing. Proposer will process these images by OCR conversion and metadata creation using Library of Congress National Digital Newspaper Program (NDNP) technical standards.

# 3.4 COST PROPOSAL

The maximum fee for this contract must be \$45,000 or less to be considered responsive to this RFQQ.

The evaluation process is designed to award this procurement not necessarily to the Proposer of least cost, but rather to the Proposer whose proposal best meets the requirements of this RFQQ. However, Proposers are encouraged to submit proposals which are consistent with State government efforts to conserve state resources.

#### A. Identification of Costs (SCORED)

Identify all costs including expenses to be charged for performing the services necessary to accomplish the objectives of the contract. The Proposer is to submit a fully detailed budget including staff costs and any expenses necessary to accomplish the tasks and to produce the deliverables under the contract. Proposers are required to collect and pay Washington state sales tax, if applicable.

Listing of costs for software licensing, remote processing options, language processing options, and maintenance costs should all be listed separately

Costs for subcontractors are to be broken out separately. Please note if any subcontractors are certified by the Office of Minority and Women's Business Enterprises.

#### **B.** Computation

The score for the cost proposal will be computed by dividing the lowest cost bid received by the Proposer's total cost. Then the resultant number will be multiplied by the maximum possible points for the cost section.

Score for costs proposal will take into consideration overall costs of software license and annual maintenance. Priority will also be given to ability to provide multi-user solution for onsite metadata application and OCR processing.

# 4. EVALUATION AND CONTRACT AWARD

#### 4.1 **EVALUATION PROCEDURE**

Responsive proposals will be evaluated strictly in accordance with the requirements stated in this solicitation and any addenda issued. The evaluation of proposals shall be accomplished by an evaluation team, to be designated by the OSOS, which will determine the ranking of the proposals.

OSOS, at its sole discretion, may elect to select the top-scoring firms as finalists for an oral presentation.

#### 4.2 **EVALUATION WEIGHTING AND SCORING**

The following weighting and points will be assigned to the proposal for evaluation purposes:

#### Management Proposal – 60%

**Project Team Structure** 

Internal Controls

(20) points

- clarity of workflow
- evidence of steps taken for Quality Assurance
- flexibility moving between onsite processing with occasional remote processing

(20) points Staff Qualifications/Experience

- number of years of newspaper digitization experience
- experience with newspaper metadata standards

Experience of the Proposer (20) points

- include three client references with brief description of project
- links to examples of work
- demonstrates understanding of project needs
- capability of meeting multi-user solution

### **Cost Proposal** – 40%

- detailed description of production costs (10) points
- costs for OSOS in-house processing (15) points
- costs for vendor processing if option (10) points
- other miscellaneous expenses (5) points

60 points

40 points

### **Sub-Total for Written Proposal**

References [top-scoring Proposer(s) only]

25 points

# GRAND TOTAL

# 125 POINTS

References will be contacted for the top-scoring Proposer(s) only, based on the written proposal. References will then be scored and included in the Grand Total.

# 4.3 ORAL INTERVIEWS MAY BE REQUIRED

Written submittals and oral interviews, if considered necessary, will be utilized in selecting the winning proposal. OSOS, at its sole discretion, may elect to select the top scoring finalists from the written evaluation for an oral interview and final determination of contract award. Should OSOS elect to hold oral interviews, it will contact the top-scoring firm(s) to schedule a date, time and location. Commitments made by the Proposer at the oral interview, if any, will be considered binding. The score from the oral interview will be considered independently and will determine the apparently successful Proposer.

# 4.4 NOTIFICATION TO PROPOSERS

Firms whose proposals have not been selected for further negotiation or award will be notified via FAX or by e-mail.

# 4.5 DEBRIEFING OF UNSUCCESSFUL PROPOSERS

Upon request, a debriefing conference will be scheduled with an unsuccessful Proposer. The request for a debriefing conference must be received by the RFQQ Coordinator within three (3) business days after the Notification of Unsuccessful Proposer letter is faxed/e-mailed to the Proposer. The debriefing must be held within three (3) business days of the request.

Discussion will be limited to a critique of the requesting Proposer's proposal. Comparisons between proposals or evaluations of the other proposals will not be allowed. Debriefing conferences may be conducted in person or on the telephone and will be scheduled for a maximum of one hour.

#### 4.6 COMPLAINTS AND PROTESTS

#### A. COMPLAINTS PROCEDURE

The complaint process occurs before bids are submitted to meet the response due date. Proposers will be given an opportunity to submit a complaint to OSOS based on any of the following:

- The solicitation unnecessarily restricts competition;
- The solicitation evaluation or scoring process is unfair or flawed; or
- The solicitation requirements are inadequate or insufficient to prepare a response.

Proposers can submit complaints up to five (5) business days prior to the bid response deadline. The complaints must meet the following requirements:

- Must be in writing.
- Must be sent to the RFQQ Coordinator in a timely manner.
- Clearly articulate the basis for the complaint.
- Include a proposed remedy.

The RFQQ Coordinator will respond to complaints in writing.

The response to the complaint including any changes to the solicitation shall be posted on WEBS.

The complaint may not be raised again during the protest period.

Appeals to the RFQQ Coordinator decision will not be allowed.

# **B. PROTEST PROCEDURE**

The protest process occurs after the bids are submitted, evaluated and the announcement of the apparent successful bidder (ASB) is made. This procedure is available to Proposers who submitted a response to this solicitation document and who have participated in a debriefing conference. Upon completing the debriefing conference, the Proposer is allowed five (5) business days to file a protest with the RFQQ Coordinator. Protests may be submitted by FAX or by e-mail with the RFQQ Coordinator, but be followed by the original document.

Proposers protesting this procurement shall follow the procedures described below. Protests that do not follow these procedures shall not be considered. This protest procedure constitutes the sole administrative remedy available to Proposers under this procurement.

All protests must be in writing and signed by the protesting party or an authorized Agent. The protest must state the grounds for the protest with specific facts and complete statements of the action(s) being protested. A description of the relief or corrective action being requested should also be included. All protests shall be addressed to the RFQQ Coordinator.

Only protests stipulating an issue of fact concerning the following subjects shall be considered:

- A matter of bias, discrimination or conflict of interest on the part of the evaluator.
- Errors in computing the score.
- Non-compliance with procedures described in the solicitation document or OSOS protest process or DES requirements.

Protests not based on procedural matters will not be considered. Protests will be rejected as without merit if they address issues such as: 1) an evaluator's professional judgment on the quality of a proposal, or 2) OSOS'S assessment of its own and/or other agencies needs or requirements.

Upon receipt of a protest, a protest review will be held by the OSOS. The Secretary of State or an employee delegated by the Secretary who was not involved in the procurement will consider the record and all available facts and issue a decision within ten (10) business days from receipt of the protest unless additional time is needed. If additional time is required, the protesting party will be notified of the delay.

In the event a protest may affect the interest of another Proposer which submitted a proposal, such Proposer will be given an opportunity to submit its views and any relevant information on the protest to the RFQQ Coordinator.

The final determination of the protest shall:

- Find the protest lacking in merit and uphold the OSOS's action; or
- Find only technical or harmless errors in the OSOS's acquisition process and determine the OSOS to be in substantial compliance and reject the protest; or

- Find merit in the protest and provide the OSOS options which may include: -Correct the errors and re-evaluate all proposals, and/or
  - -Reissue the solicitation document and begin a new process, or
  - -Make other findings and determine other courses of action as appropriate.

If the OSOS determines that the protest is without merit, the OSOS will enter into a contract with the apparently successful contractor. If the protest is determined to have merit, one of the alternatives noted in the preceding paragraph will be taken.

The protest decision is final and no appeal is available. If a protesting bidder does not accept the OSOS protest response the bidder may try to seek relief from superior court.

# 5. RFQQ EXHIBITS

Exhibit A Certifications and Assurances

Exhibit B Sample Service Contract, including General Terms and Conditions (GT&Cs)

# EXHIBIT A

### CERTIFICATIONS AND ASSURANCES

I/we make the following certifications and assurances as a required element of the proposal to which it is attached, understanding that the truthfulness of the facts affirmed here and the continuing compliance with these requirements are conditions precedent to the award or continuation of the related contract(s):

- 1. I/we declare that all answers and statements made in the proposal are true and correct.
- 2. The prices and/or cost data have been determined independently, without consultation, communication, or agreement with others for the purpose of restricting competition. However, I/we may freely join with other persons or organizations for the purpose of presenting a single proposal.
- 3. The attached proposal is a firm offer for a period of 60 days following receipt, and it may be accepted by the OSOS without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the 60-day period.
- 4. In preparing this proposal, I/we have not been assisted by any current or former employee of the state of Washington whose duties relate (or did relate) to this proposal or prospective contract, and who was assisting in other than his or her official, public capacity. (Any exceptions to these assurances are described in full detail on a separate page and attached to this document.)
- 5. I/we understand that the OSOS will not reimburse me/us for any costs incurred in the preparation of this proposal. All proposals become the property of the OSOS, and I/we claim no proprietary right to the ideas, writings, items, or samples, unless so stated in this proposal.
- 6. Unless otherwise required by law, the prices and/or cost data which have been submitted have not been knowingly disclosed by the Proposer and will not knowingly be disclosed by him/her prior to opening, directly or indirectly to any other Proposer or to any competitor.
- 7. I/we agree that submission of the attached proposal constitutes acceptance of the solicitation contents and the attached sample contract and general terms and conditions. If there are any exceptions to these terms, I/we have described those exceptions in detail on a page attached to this document.
- 8. No attempt has been made or will be made by the Proposer to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.

Signature of Proposer

Title

Date