

*Facts On File News Services Response to
Washington Statewide Database
Licensing Questions
Spring 2004*

Louise Hayden, Sr. Sales Representative
Facts On File News Services
512 Seventh Avenue – 22nd Floor
New York, New York 10018
Phone: 800-363-7976 ext. 4613
E-mail: lhayden@facts.com
Fax: 800-363-7978

1. Description of database(s) products:

The Reference Suite @FACTS.com Databases

The Reference Suite @ FACTS.com* –

The award-winning *Reference Suite @ FACTS.com* harnesses the power of the Web to interlink core reference databases that schools and libraries have depended on individually for decades. **The Reference Suite @ FACTS.com** delivers these complete classic learning and reference databases:

- **The Facts On File World News Digest**
- **Issues and Controversies @ FACTS.com**
- **Today's Science @ FACTS.com**
- **The World Almanac Reference Database**

These four interlinked modules are searchable jointly or independently.

The Reference Suite @ FACTS.com augments these core sources with coverage specially created for the Internet. The combination of these authoritative databases and thousands of images, primary documents, and curriculum features provides information in context. Researchers can quickly find the fact they seek or gain a deeper understanding of the issues that shape their world. Answers they seek on current events, statistics, health, science and controversial issues. *The World News Digest @ FACTS.com* delivers more than **200,000 full-text** news articles, dating from January 1940. Special Historic Event features cover landmark events back to 1940, with full-text 1940's coverage now online. The award-winning *Reference Suite @ FACTS.com* now encompasses more than 65 years of full-text news. From October 1940, when World War II was something Americans knew only at a distance, through the news of this very afternoon, *FACTS.com* will deliver historical coverage of unprecedented scope.

Individual Databases in – The Reference Suite @FACTS.com

FACTS.com	<p><i>FACTS.com</i> delivers over 65 years of the authoritative Facts On File World News Digest, updated every week, interconnected with selected content from six other reference databases. <i>FACTS.com</i> offers a wealth of information at a single Internet site that delivers all the answers your researchers need on current events, key newsmakers, current statistics, scientific developments and controversial issues. Hundreds of thousands of internal hyperlinks connect researchers with the answers they need. (Backfile to 1980; Historical coverage from the Facts On File archives dating back to 1940; Reuters news wire service, updating developments through this afternoon. Selected content from the Issues and Controversies On File, Today's Science On File, The World Almanac and Editorials On File. Hundreds of photos, maps, charts and graphs round out this authoritative reference collection).</p>
Issues and Controversies On File @ FACTS.com	<p><i>Issues and Controversies</i> explores controversial topics in a language and format that researchers appreciate with the balance, accuracy and regular updating that librarians expect from Facts On File News Services. Probing the kind of sizzling issues on which libraries can never have enough information, <i>Issues and Controversies</i> covers over 70 controversial topics each year.</p>
Today's Science On File @ FACTS.com	<p>There is no other news source that does a better job of reporting scientific developments in the kind of language and format that students can grasp than <i>Today's Science On File</i>. Researchers have turned to the monthly print editions of <i>Today's Science On File</i> for years to find authoritative yet accessible information on the latest developments in science. Today's Science bridges the gap between textbooks and what's happening in science today. Articles are detailed yet concise and include background information to give students a full perspective of the story as well as suggestions for further reading.</p>
The World Almanac Reference Database @ FACTS.com	<p><i>The World Almanac Reference Database</i> has been created especially for schools and libraries by World Almanac Books and Facts On File News Services. Now your library can get unlimited access to this amazing database. The unique hyperlinking at <i>FACTS.com</i> leads even novice researchers from the detailed tables in the World Almanac to background articles and biographies in <i>The World Almanac Encyclopedia</i>, the most recent developments as reported in <i>Facts On File</i>, even to relevant, safe, informative sites on the Web!</p>
<p style="text-align: center;">Please sign up for a FREE Trial to all databases at: www.facts.com/washington45</p>	

The FactsforLearning Databases

FactsforLearning is a safe, grade-appropriate information and skill-building database for students in Grades 2-8, educators and parents. Its cumulative content features Weekly Reader® classroom publications (Student Editions and Teachers Guides), *The World Almanac* and *The World Almanac for Kids*, curriculum-aligned reference series from Gareth Stevens, Inc., activities from Teacher Created Materials™, a library and research skills center, an interactive dictionary, an atlas, a picture gallery, and age-appropriate encyclopedias.

FactsforLearning -The Elementary Module (Grades 2-5) offers grade-specific home pages – from which all accessed content will match the selected grade level – as well as a general home page. It allows access to content by subject as well as by source and keyword search. A special section for Teachers offers retrieval of activities by grade and subject area.

FactsforLearning -The Middle-School Module (Grades 5-8) provides a more sophisticated interface that emphasizes search formulation while allowing access by source. Its content includes publications on health, science, current events and careers from Weekly Reader®, thematic timelines, and selected content from the *Facts On File World News Digest* and *Issues and Controversies*

*Both the Elementary and Middle School Modules may be purchased together as **The FactsforLearning Complete Reference Database.***

All of these services can be run from any Internet connected machine using Netscape 5.0 or higher or Microsoft Internet Explorer 5.0 or higher. Other contemporary browsers are also supported. Some material in **FactsforLearning** is delivered as PDFs requiring the use of Acrobat Reader (Version 5.0 or above).

2. Remote access is included in the subscription price.

Libraries may choose to ID/Password combinations for remote authentication or library card number authentication. (Authentication is done on the first 5 digits of library card). ID/Password combinations employ cookies that allow subsequent authorization without using the ID/password. Referring URL's are also an available authentication method.

3. A “Welcome Packet” is provided for all new and renewing subscribers. “The Welcome Packet” contains information and user materials, bookmarks, posters and a printed presentation. The printed presentation is a great training tool and is also available upon request in an electronic file. An extensive “HELP” section is available in each database. The “HELP” button is easily accessible from all screens within each service and provides instant access to information and frequently asked questions. In addition, **FactsforLearning** provides separate tutorials for students and adults.

4. Technical support is available Monday through Friday from 8:30 a.m. to 5:00 p.m. EST. Technical support can be reached via a toll-free telephone number at: 1-800-363-7976 ext. 4300 or 4201; and via email at: tech@facts.com or mhiggins@facts.com. Information, content support and requests may be directed to Technical support mentioned above and all inquiries received during off hours will be answered the next business day. Extensive help screens for users as described in #3 are also available.
5. Statistics are reported in real time and by month. Statistics are consistent with the guidelines developed by ICOLC.

Statistics are provided by database and for individual institution or groups of institutions, provided that initial set-up and authentication requirements are met.

Statistics by individual library will be provided by:

- Number of visits (logins)
- Number of queries/searches
- Number of items examined – “requests”; requests will be broken down by database

The following is a sample of the monthly statistics report (from an actual in-house account):

Sample Statistics Report:

Statistics for UserID - *****

Month	Visits	Searches	Total Requests	FOF & Archive	ICOF	TSOF	WA & WAE
December 2003	1035	577	4193	2153	179	63	1221
November 2003	318	364	4784	2423	641	294	1062
October 2003	124	187	906	661	19	5	34

* The Current month is a cumulative total of the month's transactions to date.

6. The base list price for a single building/site, for each product is as follows:

- Pricing for Schools and Public Libraries is based on a building/site license.
- Pricing for Colleges is on an FTE (Full-Time Enrollment) basis.

Pricing listed here is for 1 site only. Multi-site discounts

Product	List Price	K-12 Price with WA Discount (Over 500 Students)	K-12 Price with WA Discount (Under 500 students)	Public Libraries Price with WA Discount (Population served over 50,000)	Public Libraries Price with WA Discount (Population served under 50,000)
FACTS.com	\$1,595	\$1,095	\$950	\$1,195	\$1,095
Issues and Controversies On File @ FACTS.com	\$ 629	\$495	\$450	\$495	\$460
Today's Science On File @ FACTS.com	\$ 395	\$295	\$265	\$295	\$275
The World Almanac Ref. Database	\$ 239	\$195	\$165	\$195	\$175
SPECIAL OFFER: Issues and Controversies On File @FACTS.com AND Today's Science On File @ FACTS.com	\$1,024	\$600	\$600	\$600	\$600
The Reference Suite @ FACTS.com	\$ 2,858	\$1,795	\$1,695	\$1,895	\$1,795
FactsforLearning – Elementary Module	\$450	\$299	\$284	\$299	\$284
FactsforLearning – Middle School Module	\$575	\$399	\$360	\$399	\$360
FactsforLearning – Complete Reference Database	\$750	\$549	\$495	\$549	\$495

Discounts are available for school libraries and for multiple site purchases by a single institution (such as by a public library system or school district). Please call Louise Hayden (800-363-7976 ext. 4613 or Email: lhayden@facts.com) for pricing.

College pricing is based on FTEs includes Unlimited Access
(Campuses can be aggregated within the institution).

The World News Digest @ FACTS.com:

Product	FACTS.com List Price	College Pricing with Washington Discount
The World News Digest @FACTS.com	1-999=\$1,595	\$1,150
	1,000-5,000=\$1,595	\$1,195
	5,001-10,000 =\$3,190	\$1,995

Issues and Controversies On File @ FACTS.com:

College Campus: # of FTE's	ICOF@FACTS.com List Price	Price with Washington Discount
Issues and Controversies @FACTS.com	1-999=\$629	\$450
	1,000-5,000=\$629	\$495
	5,001-10,000 =\$1,258	\$850

Today's Science On File @ FACTS.com

College Campus: # of FTE's	TSOF.com List Price	Price with basic Washington Discount
Today's Science @ FACTS.com	1-999=\$395	\$275
	1,000-5,000=\$395	\$295
	5,001-10,000 =\$790	\$516

The World Almanac Reference Database and Encyclopedia:

College Campus: # of FTE's	FACTS.com List Price	Price with basic Washington Discount
The World Almanac Ref. Database and Encyclopedia	1-999=\$239	\$145
	1,000-5,000=\$239	\$195
	5,001-10,000 =\$478	\$385

The Reference Suite @ FACTS.com:

College Campus: # of FTE's	FACTS.com List Price	Price with basic Washington Discount
The Reference Suite@FACTS.com	1-999=\$2,858	\$1,795
	1,000-5,000=\$2,858	\$1,895
	5,001-10,000 =\$5,716	\$3,500

We request that this information not be posted on the Web site but rather that it be made available from the State Library on request or from Louise Hayden at 800-363-7976 ext. 4613 or email: lhayden@facts.com

7. Future subscription rates will continue to reflect discounts from prices that are negotiated and available to Washington. Subscribers renewing will receive an annual increase, but the increase will be on top of the already discounted pricing for Washington.
8. The minimum participation level is one site/building. Minimum discounts for a group purchases is two sites. Existing library customers will be entitled to further discounts on new products.
9. All questions or inquires should be made to:

Louise Hayden, Sr. Sales Representative

**Facts On File News Services
512 Seventh Avenue – 22nd Floor
New York, New York 10018
Phone: 800-363-7976 ext. 4613
E-mail: lhayden@facts.com
Fax: 800-363-7978**