



Washington  
**Secretary of State**  
 SAM REED

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**Y CUJ RPI VQP'UVCVG**  
**422: 'EQO O GTEKCN'HWPFTCHUGT'CEV&KW[ 'TGRQTV'/'QXGTXIGY**

Total number of Commercial Fundraisers on report: **110**  
 Total Contributions: **\$1,828,442,302**  
 Total Net to Charity: **\$1,458,703,452**  
 Average Percentage of Contributions returned to charity clients: **80%**

<b>TOP TEN (10) PERCENTAGES</b>			
	<b>Commercial Fundraiser Name</b>	<b>Percentage to Charity</b>	<b>Page on Report</b>
1	Tis Best, LLC	100%	1
2	Russ Reid Company, Inc., The	98%	1
3	3 Dog Consulting, Inc.	97%	1
4	Coinstar, Inc.	94%	2
5	Webster Group, Inc., The	90%	2
6	Legacy Telemarketing Corporation	89%	2
7	Lewis Advertising Company, Inc.	89%	2
8	Alpha Dog Marketing, Inc.	88%	2
9	Special Projects	86%	3
10	Raising Hope Fundraisers	80%	3
11	Hudson Bay Company of Illinois, Inc.	78%	3
12	Todd Myers Communications, Inc.	78%	3

<b>BOTTOM TEN (10) PERCENTAGES</b>			
	<b>Commercial Fundraiser Name</b>	<b>Percentage to Charity</b>	<b>Page on Report</b>
1	Grassroots Voter Outreach, Inc.*	-27%	28
2	Grassroots Campaigns, Inc.*	-15%	27
3	Charitable Assistance Group, Inc.*	5%	27
4	LAS, LLC*	10%	26
5	Strategic Fundraising, Inc.	11%	26
6	Midwest Publishing-DN, Inc.	12%	26

<b>BOTTOM TEN (10) PERCENTAGES</b>			
	<b>Commercial Fundraiser Name</b>	<b>Percentage to Charity</b>	<b>Page on Report</b>
7	Community Support, Inc.	13%	25
8	TeleService USA	13%	26
9	A.C. Telemarketing, Inc.*	14%	25
10	Millenium Fundraising, LLC	14%	25
11	A T S NW, Inc.	15%	24
12	Courtesy Call, Inc.	15%	24
13	Imperial Fundraising, LLC	15%	24
14	National Fundraising Consultants, LLC*	15%	25
15	Anex Marketing, Inc.	16%	23
16	Contract Communications, Inc., dba Charity Resources*	16%	23
17	MJG Entertainment, Inc.	16%	23
18	Non-Profit Services, Inc.	16%	23
19	Xentel, Inc.	16%	24

\* Commercial Fundraisers who provided solicitation comments for the financial year reported.