



Office of the Secretary of State  
Corporations & Charities Division

**Charity & Nonprofit  
Education Program**



# Fundraising:

## Getting Started the Right Way for Charities and Nonprofits



**Learn why Philanthropy trumps transactions**  
**Discover the importance of donor loyalty**  
**Differentiate between good and bad fundraisers.**

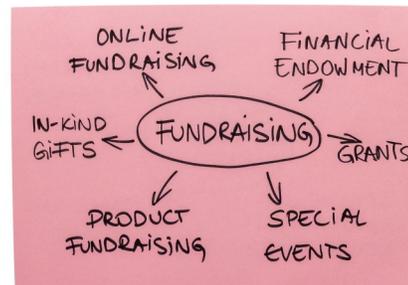
Dr. Stuart Grover, Chair Emeritus of Collins Group and Chair of the Secretary of State's Charity Advisory Council shares over 30 years of experience as a fundraising consultant.

This isn't a "how-to" for fundraising events, but delves deeper into the responsibilities and ethics of fundraising for charitable and nonprofit organizations.

**April 29, 2015**  
**11:00 am — 4:00pm**

**Spokane Public Library**  
906 West Main  
Spokane, WA

Register at:  
[www.sos.wa.gov/charities/training](http://www.sos.wa.gov/charities/training)



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