FINANCIAL PICTURE EXPENSES

Like most nonprofits, the CFD has expenses that administer the program on a statewide level. The program has two different classifications of expenses: operational and fundraising.

Operational Expenses Below are the operational costs of 2018 that accrue throughout the year:		Fundraising Expenses Below are fundraising costs of 2018 associated with marketing material and fundraising expenses:
Employee Salaries Employee Benefits	\$261,133.74 \$104,551.85	Printing & Reproduction\$7,409.96Marketing & Advertising\$1,117.61
The CFD Staff includes four FTEs and half the salary and benefits of Community Programs Deputy Director of the Office of the Secretary of State.		The CFD creates publications and purchases promotional materials to assist volunteers raising awareness. Examples include: • Posters • Balloons
Purchased Services Contracts	\$267,458.58	Lanyards Charity Guides
Purchased Services Contracts are to help		Fundraising Event Costs \$75,191.22
administer the CFD program: • University of Washington • Department of Social and Health Services		The CFD conducts fundraisers to help lower administrative costs. Examples include: • 2018 Ecotball Kickoff Online Auction
General Supplies	\$7,812.88	• 2018 Masquerade Ball
Communications (telephone)	\$1,364.68	Reimbursements to Agencies \$19,939.29
Rent and Utilities	\$4,942.01	CFD Volunteers are entitled to reimbursement through the standard statewide reimbursement process. Examples of reimbursement items include:
Data Processing	\$3,999.28	
Shipping and Postage	\$1,530.83	
Employee Development Training	\$1,680.98	Chili Cookoff supplies
Travel	\$17,791.85	Purchases for softball tournaments
Equipment & Software	\$1,216.36	Silent auction purchases
The Office of the Secretary of State supports the CFD by providing fiscal and IT processing services. This service is noted through a monthly fee.		CFD Volunteers seek reimbursement from their respective agency. Many agencies wait until the end of the giving campaign to send in a CFD
Fiscal Services	\$36,000.00	reimbursement request.
Other Goods and Services	\$3,209.43	
Total Operational Expenses	\$712,692.47	Total Fundraising Expenses \$103,658.08

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CFD NON-SPECIFIED FUND

In addition to promoting and raising funds for thousands of charities, the CFD works to raise money for the CFD Non-Specified Fund through promotions and events. Donors can choose to give through payroll contributions and fundraising events for the CFD Non-Specified Fund.

Any administrative costs associated with running the CFD are deducted from the CFD Non-Specified Fund first. Any remaining costs are charged to our member charities through a quarterly administrative fee.

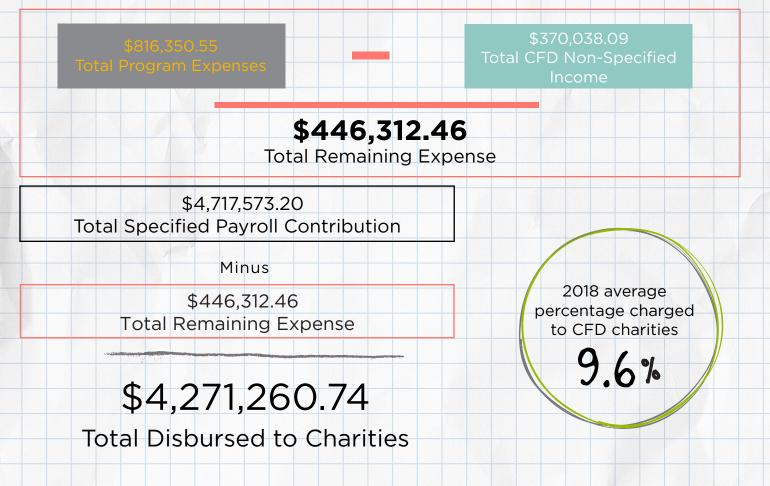
2018 CFD Non-Specified Fund Payroll Contribution \$203,835.78

2018 CFD Non-Specified Fund Fundraising Dollars \$166,202.31 Total CFD Non-Specified Fund Income **\$370,038.09**

FINANCIAL BOTTOM LINE

Why do we say "average charge to charity"?

The CFD splits its remaining costs among member charities that receive funds from specified payroll contribution income that donors choose. The costs are administered as a percentage of the whole. The more a charity receives in specified contributions, the higher costs are when disbursing to their organization. Charities not receiving funding are not charged an administrative fee.



WASHINGTON GIVES