

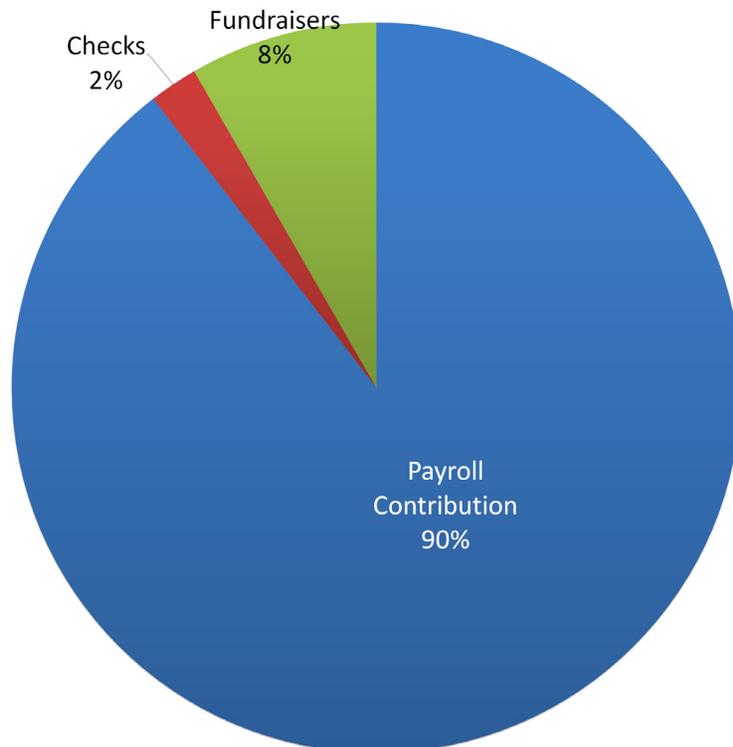
OPERATING RATIO

Operating Activities

Below you will find the revenue generated by the Washington State Combined Fund drive during the calendar year of 2011.

Total Specified Donations Received	\$4,815,650.43
Total Non-Specified Donations Received	\$416,764.21
Interest gathered in CFD non-specified account	\$9,111.83
Total Income Received in 2011:	\$5,241,526.47

The Combined Fund Drive received \$4,815,650 in monthly payroll contributions during the 2011 calendar year, by far the biggest source of revenue brought in by donors. These ongoing donations provide a sustainable revenue source for the charities involved with the CFD.



Program Expenses

Below you will find the expenses used by the Washington State Combined Fund drive during the calendar year of 2011.

Employee salaries	\$259,721.36
Employee benefits	\$90,653.42
Purchased Services Contracts	\$220,940.34
<ul style="list-style-type: none"> • University of Washington • Washington State University • Department of Social & Health Services • Spokane United Way • Secretary of State Personal Services Contract 	
Rental space and Office Equipment	\$28,010.92
<ul style="list-style-type: none"> • Land & Building • Furnishings & Equipment • Utilities • Repairs & Alterations • Computer equipment & software 	
Marketing supplies and materials	\$23,845.00
<ul style="list-style-type: none"> • Marketing printing and production costs • Employee development and training costs • Volunteer Recognition Awards 	
Travel	\$10,242.03
Supplies	\$39,401.81
Finance/Administrative Services Fee	\$18,000.00
Total Program Expenses in 2011:	\$690,814.88

Total Income Received	\$5,241,526.47
Total Program Expenses	\$690,814.88

2011 Administrative Percentage: 13.18%