

Washington State Library 2204 Spring Trial – Vendor Question Answers
www.prices4antiques.com - p4A.com ltd.

- 1) The www.prices4antiques.com database is designed for use by libraries, antiques professionals and individuals who are interested in learning about antiques, collectibles and fine arts, including current values. The database records prices realized in major regional auction houses throughout the U.S. Each record in the database contains one or more images of the item, a description, price realized, date of sale and auction house name and address (with live web link for further research). In addition, records often contain information about condition, provenance and literature citations. Independently research reference notes add biographical, historical and/or context information. The database currently has more than 180,000 records in over 1,280 indexed categories; about 1,200 new records are added each week.. The database is web based and may be accessed from any internet-connected terminal using either Windows or Mac software.
- 2) Remote access is an optional service. Remote access authentication is usually done on the licensee's web site using a library card number or other library issued code, p4A in turn opens the database for any user directed to our site from the library's web site IP address. We can, and have, customized the authentication process for libraries needing a different approach.
- 3) Three years of database use by libraries and individuals has not indicated any special training needs. A link is included on site to offer helpful hints in constructing search criteria.
- 4) Formal user support is provided via e.mail links available on site. User support is available from 9 a.m. to 6 p.m. EST, six days per week. Support is frequently available into the evening hours EST and Sunday, but is not guaranteed. Response is guaranteed within 24 hours. Most often response is immediate. In addition library clients are encouraged to call our staff directly at 888.481.9600 for personal service.
- 5) At present, on request we provide monthly login and search statistics per library license. An automated statistical service is planned for introduction in late 2004, but is not currently available.
- 6) The p4A reference database is available for public libraries on a 12-month license basis for both in-library and remote access. The license fee is based on the number of public access buildings in your system (administration only buildings not charged). As many terminals as you wish per building may access the reference database at no additional charge. Branch fees are required independently of whether the library elects to make the service available in their branches. The 2004 fee schedule is as follows:

License Fees for Access from Within the Library

1 Central Building only	\$385
1 Central Building plus up to 4 branches	\$385 + \$95.00 per branch

1 Central Building plus up to 10 branches	\$475 + \$85.00 per branch
1 Central Building plus up to 20 branches	\$675 + \$75.00 per branch
1 Central Building plus 21 branches or more	\$1,000 + \$65.00 per branch

Library Fees for Remote Access

1 Central Building	\$920
1 Central Building plus up to 4 branches	\$1,060
1 Central Building plus up to 10 branches	\$1,520
1 Central Building plus up to 20 branches	\$2,120
1 Central Building plus 21 branches or more	\$3,220

7) P4A negotiates discounted rates for formal library consortia subscribing to the service for all consortia members.

8) Partial group discounts are not available.

For further information, contact Kent Anderson at p4A.com, ltd. e.mail kda@p4a.com or toll free at 1.888.481.9600