



Washington
Secretary of State
SAM REED

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Total number of Commercial Fundraisers on report: **117**
 Total Contributions: **\$773,204,935**
 Total Net to Charity: **\$433,824,519**
 Average Percentage of Contributions returned to charity clients: **56%**

The information in the overview is from the Commercial Fundraiser's registration on file with the Secretary of State. It is not confirmed or verified by the Charities Program.

BOTTOM TEN (10) PERCENTAGES			
	Commercial Fundraiser Name	Percentage to Charity	Page on Report
1	Courtesy Call, Inc.	13%	30
2	Bee, L.C.	12%	30
3	Outreach Calling	10%	30
4	Public Awareness, Inc.	10%	30
5	Gordon and Schwenkmeyer, Inc.*	6%	31
6	Thrift City Stores, Inc.	4%	31
7	2Listen, LLC	0%	31
8	Wakeby Fire & Associates, LLC	0%	31
9	Echo Marketing Solutions, Inc.*	-7%	32
10	DialogueDirect, Inc.*	-67%	32
11	Grassroots Campaigns, Inc.*	-68%	33
12	Public Outreach Fundraising, LLC*	-1730%	33

* Commercial Fundraisers who provided solicitation comments for the financial year reported.