



Washington  
**Secretary of State**  
 SAM REED

Charities Program • 801 Capitol Way S • PO Box 40234 • Olympia, WA 98504-0234  
 Phone: 360-725-0378 • Fax: 360-664-4250 • E-mail: charities@secstate.wa.gov

**WASHINGTON STATE  
 COMMERCIAL FUNDRAISER ACTIVITY REPORT - REGISTERED**

Listed by Overall Percentage of Funds Retained by Charity Clients

*Prepared by the Office of the Secretary of State • Charitable Solicitations Program*

December 2008

The Commercial Fundraisers listed were currently registered when this report was created. A Charity Client Index is provided separately. Commercial Fundraisers with a delinquent registration status are listed separately.

**Tis Best, LLC Registration Number: 23870**

**Percent To Charity: 100**

**Also Known As:**

Tis Best

City/State: SEATTLE, WA  
 Phone Number: (206)501-3005

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$355,723	\$355,723

**Charities Client(s) For The Year Reported:**

TisBest Philanthropy

**Fundraiser's Comments Regarding Financial Information (Optional):**

Tis Best, LLC received fees in 2008 for fundraising conducted in 2007, so that information is not reflected in their 2007 figures.

**Russ Reid Company, Inc., The Registration Number: 24507**

**Percent To Charity: 98**

City/State: PASADENA, CA  
 Phone Number: (626)449-6100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2006	\$1,157,031,947	\$1,130,680,917

**Charities Client(s) For The Year Reported:**

Union Gospel Mission of Yakima Washington

**3 Dog Consulting, Inc. Registration Number: 22736**

**Percent To Charity: 97**

**Also Known As:**

3Dog Consulting, Ltd.

City/State: ALEXANDRIA, VA  
 Phone Number: (703)836-9500

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$5,425,000	\$5,235,216

**Charities Client(s) For The Year Reported:**

Minneapolis Saint Paul 2008 Host Committee, Inc.

**Coinstar, Inc. Registration Number: 47**

**Percent To Charity: 94**

**City/State:** BELLEVUE, WA  
**Phone Number:** (425)943-8252

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$182,177	\$169,466

**Charities Client(s) For The Year Reported:**

American Heart Association, Inc., The  
Arizona Memorial Museum Association  
BECU Foundation  
Food Industry Crusade Against Hunger  
Hopelink  
Leukemia & Lymphoma Society, Inc., The  
Muscular Dystrophy Association, Inc.  
United States Fund for UNICEF  
World Wildlife Fund, Inc.

American Red Cross  
B Cause Foundation, Inc.  
Feeding America  
Fred Hutchinson Cancer Research Center Foundation  
Humane Society for Seattle/King County, The  
March Of Dimes Foundation  
Northwest Harvest EMM  
Woodland Park Zoological Society

**Webster Group, Inc., The Registration Number: 20876**

**Percent To Charity: 90**

**City/State:** WASHINGTON, DC  
**Phone Number:** (202)237-0090

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$3,012,923	\$2,684,923

**Charities Client(s) For The Year Reported:**

Pentagon Memorial Fund, Inc.

**Legacy Telemarketing Corporation Registration Number: 52**

**Percent To Charity: 89**

**Also Known As:**

LTC

**City/State:** EVERETT, WA  
**Phone Number:** (425)252-3001

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$3,069,877	\$2,702,341

**Charities Client(s) For The Year Reported:**

American Red Cross Serving King & Kitsap Counties  
Coalition Against Breast Cancer, Inc.

Breast Cancer Prevention Fund  
Virginia Mason Health System

**Lewis Advertising Company, Inc. Registration Number: 204**

**Percent To Charity: 89**

**Also Known As:**

Lewis Direct

**City/State:** BALTIMORE, MD  
**Phone Number:** (410)539-5100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$9,588,781	\$8,446,351

**Charities Client(s) For The Year Reported:**

American Printing House for the Blind, Inc.  
Gay & Lesbian Alliance Against Defamation, Inc.  
National Center for Lesbian Rights  
NETWORK, A National Catholic Social Justice Lobby

Fonkoze USA, Inc.  
Guide Dogs for the Blind, Inc.  
National Childhood Cancer Foundation

**Alpha Dog Marketing, Inc. Registration Number: 23723**

**Percent To Charity: 88**

**City/State:** LINCOLN, NE  
**Phone Number:** (402)486-0668

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$103,671	\$90,537

**Charities Client(s) For The Year Reported:**

Benton-Franklin Humane Society

Whatcom Humane Society

**Special Projects Registration Number: 23851**

**Percent To Charity: 86**

**City/State:** KENNEWICK, WA

**Phone Number:** (509)586-3111

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$247,250	\$212,165

**Charities Client(s) For The Year Reported:**

Pasco Chamber Of Commerce  
Walter Clore Wine And Culinary Center

St. Patrick School (Irish Games)

**Fundraiser's Comments Regarding Financial Information (Optional):**

Invoices for any expenses related to Walter Clore Wine & Culinary Center, Pasco Chamber of Commerce, Grace Clinic and St. Patrick School go directly to the organization and do not pass through Special Projects.

**Raising Hope Fundraisers Registration Number: 24073**

**Percent To Charity: 80**

**Also Known As:**

Raise Hope  
Raising Hope  
RHF

**City/State:** MONROE, WA

**Phone Number:** (425)876-6128

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$19,390	\$15,475

**Charities Client(s) For The Year Reported:**

Fryelands PTA 7.6.14

**Hudson Bay Company of Illinois, Inc. Registration Number: 366**

**Percent To Charity: 78**

**Also Known As:**

HBC  
Hudson Bay  
Hudson Bay Company

**City/State:** LINCOLN, NE

**Phone Number:** (402)476-1010

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$3,756,634	\$2,895,458

**Charities Client(s) For The Year Reported:**

9 To 5 National Association Of Working Women  
Center For Environmental Health  
Food & Water Watch  
NARAL Pro-Choice America  
Organic Consumers Fund

Campaign For Fresh Air & Clean Politics  
Citizen Action Network  
Government Accountability Project  
Organic Consumers Association

**Todd Myers Communications, Inc. Registration Number: 24457**

**Percent To Charity: 78**

**City/State:** SEATTLE, WA

**Phone Number:** (206)441-7074

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$79,848	\$62,095

**Charities Client(s) For The Year Reported:**

Treehouse

**Eidolon Communications Registration Number: 348**

**Percent To Charity: 77**

**City/State:** NEW YORK, NY  
**Phone Number:** (212)587-3980

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$7,900,000	\$6,020,000

**Charities Client(s) For The Year Reported:**

Free Press  
Human Rights Campaign, Inc.

GLSEN, Inc.

**Your Voice Media Registration Number: 23890**

**Percent To Charity: 76**

**City/State:** SAN FRANCISCO, CA  
**Phone Number:** (415)613-4921

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2008	\$5,000	\$3,800

**Charities Client(s) For The Year Reported:**

Jane Goodall Institute For Wildlife Research, Education & Conservation  
NAACP Legal Defense & Educational Fund, Inc.  
Wilderness Society, The

League of Conservation Voters, Inc., The

NARAL Pro-Choice America

**ArtsMarketing Services, Inc. Registration Number: 23901**

**Percent To Charity: 74**

**Also Known As:**

AMS

**City/State:** TORONTO, ONTARIO  
**Phone Number:** (416)941-9000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Apr 30, 2008	\$170,734	\$125,675

**Charities Client(s) For The Year Reported:**

A Contemporary Theatre, Inc.

Children's Hospital Foundation

**Donor Care Center, Inc. Registration Number: 24607**

**Percent To Charity: 74**

**City/State:** NORTH CANTON, OH  
**Phone Number:** (330)497-4888

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2008	\$229,648	\$167,947

**Charities Client(s) For The Year Reported:**

Christian Advocates Serving Evangelism, Inc.  
Foundation for a Christian Civilization, Inc., The  
National Parkinson Foundation, Inc.

Cross International Aid, Inc.

Leukemia & Lymphoma Society, Inc., The  
Save the Children Federation, Inc.

**Gateway Communications, Inc. Registration Number: 23794**

**Percent To Charity: 71**

**Also Known As:**

Gateway  
GCI

**City/State:** PORTLAND, OR  
**Phone Number:** (503)257-0100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$124,487	\$87,222

**Charities Client(s) For The Year Reported:**

Everett Gospel Mission

Union Gospel Mission of Grays Harbor

**Also Known As:**

Americalist

**City/State:** NORTH CANTON, OH

**Phone Number:** (330)494-9111

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$16,341,077	\$11,475,847

**Charities Client(s) For The Year Reported:**

Leukemia & Lymphoma Society, Inc., The  
Paralyzed Veterans Of America (PVA)

March Of Dimes Foundation

**City/State:** MEDFORD, OR

**Phone Number:** (541)734-2565

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$49,645	\$34,010

**Charities Client(s) For The Year Reported:**

International Wildlife Coalition, Inc.  
National World War II Museum, Inc.  
Pacific Science Center Foundation  
SHRM Foundation

Museum of Glass  
Pacific Lutheran University, Inc.  
Point Defiance Zoological Society  
Woodland Park Zoological Society

**Also Known As:**

LW Robbins Associates

**City/State:** HOLLISTON, MA

**Phone Number:** (800)229-5972

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$110,879,397	\$75,445,460

**Charities Client(s) For The Year Reported:**

American Cancer Society, Inc.  
Home For Little Wanderers, Inc., The  
MAP International, Inc.  
Special Olympics, Inc.

Consumers Union of United States, Inc.  
Lighthouse International  
Medecins Sans Frontieres USA, Inc.  
Tiger Haven, Inc.

**City/State:** NAPA, CA

**Phone Number:** (707)265-9200

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$137,461	\$93,473

**Charities Client(s) For The Year Reported:**

Cascadian Chorale  
Hospice of Kitsap County  
KCTS Television  
Mary Bridge Children's Foundation  
Northwest Organization for Animal Help  
Sudden Infant Death Syndrome Foundation of Washington

EDS Today  
Humane Society - Western Washington  
Listen and Talk  
National Eating Disorders Association  
Purrfect Pals  
Summit Assistance Dogs

**Treasure State Development Corporation Registration Number: 308**

**Percent To Charity: 68**

**Also Known As:**

TS Development

**City/State:** MONTANA CITY, MT

**Phone Number:** (406)449-0414

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$28,143	\$18,856

**Charities Client(s) For The Year Reported:**

National Right to Life Committee, Inc.

**DCM, Inc. Registration Number: 428**

**Percent To Charity: 66**

**City/State:** BROOKLYN, NY

**Phone Number:** (718)488-5577

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$3,455,313	\$2,275,963

**Charities Client(s) For The Year Reported:**

Pacific Northwest Ballet Association

San Francisco Opera Association

Pacific Northwest Ballet Foundation

Seattle Symphony Orchestra

**PEP Direct, LLC Registration Number: 20529**

**Percent To Charity: 58**

**Also Known As:**

PEP

PVA-EPVA, Inc.

**City/State:** WILTON, NH

**Phone Number:** (603)654-6141

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$72,191,671	\$41,607,091

**Charities Client(s) For The Year Reported:**

Paralyzed Veterans Of America (PVA)

**Quadriga Art, LLC Registration Number: 22202**

**Percent To Charity: 58**

**City/State:** NEW YORK, NY

**Phone Number:** (212)685-0751

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$72,191,671	\$41,607,091

**Charities Client(s) For The Year Reported:**

Paralyzed Veterans Of America (PVA)

**Echo Marketing Solutions, Inc. Registration Number: 24182**

**Percent To Charity: 57**

**City/State:** TORONTO, ONTARIO

**Phone Number:** (416)646-2980

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2007	\$230,456	\$130,323

**Charities Client(s) For The Year Reported:**

Plan International USA, Inc.

United States Sportsmen's Alliance, The

**SD&A Teleservices, Inc. Registration Number: 20884**

**Percent To Charity: 56**

**City/State:** LOS ANGELES, CA

**Phone Number:** (310)693-2900

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jul 31, 2007	\$1,554,250	\$870,256

**Charities Client(s) For The Year Reported:**

Brady Campaign to Prevent Gun Violence  
Interfaith Alliance, Inc., The  
Lincoln Center for the Performing Arts, Inc.  
Portland Art Museum  
Sierra Club

Earthjustice  
League Of Women Voters Of The United States  
NARAL Pro-Choice America  
Seattle Opera  
Wilderness Society, The

**Aspen Marketing Services, Inc. Registration Number: 435**

**Percent To Charity: 54**

**City/State:** WEST CHICAGO, IL

**Phone Number:** (630)293-9600

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$825,905	\$443,039

**Charities Client(s) For The Year Reported:**

American Cancer Society, Inc.

**Direct Resources Group, Inc. Registration Number: 412**

**Percent To Charity: 54**

**Also Known As:**

DRG

**City/State:** SEATTLE, WA

**Phone Number:** (206)749-0001

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$377,842	\$202,590

**Charities Client(s) For The Year Reported:**

Fred Hutchinson Cancer Research Center Foundation  
Planned Parenthood of Central Washington

Make-A-Wish Foundation of Alaska, Montana, Northern Idaho & Washington  
Planned Parenthood of Western Washington

**Also Known As:**

IMC

City/State: AKRON, OH  
 Phone Number: (330)668-1400

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Mar 15, 2008	\$86,780,167	\$46,221,307

**Charities Client(s) For The Year Reported:**

9/11 Rescue Workers Foundation, Inc.  
 Alzheimers Disease & Related Disorders Association, Inc.  
 American Diabetes Association  
 American Institute for Cancer Research  
 American Lung Association  
 Arthritis Foundation, Inc.  
 Catholic Medical Mission Board, Inc.  
  
 Christian Advocates Serving Evangelism, Inc.  
 Citizens United  
 Coral Ridge Ministries Media, Inc.  
 Ducks Unlimited, Inc.  
 Epilepsy Foundation of America  
 Fidelis  
 International Fellowship of Christians and Jews  
 Leukemia & Lymphoma Society, Inc., The  
 Lutheran World Relief, Inc.  
 National Cancer Coalition, Inc., The  
 National Multiple Sclerosis Society - Greater Washington Chapter  
 National Right to Life Committee, Inc.  
 Ocean Conservancy, Inc.  
 Policy Issues Institute  
 TelecomPioneers Charitable Foundation  
 US English Foundation, Inc.

Adventist Development and Relief Agency International  
 American Cancer Society, Inc.  
 American Heart Association, Inc., The  
 American Lebanese Syrian Associated Charities, Inc.  
 American Seniors Association  
 Cancer Recovery Foundation of America  
 Catholic Relief Services - United States Conference Of Catholic Bishops  
 Christian Childrens Fund, Inc.  
 Concerned Women for America  
 Crohn's & Colitis Foundation Of America, Inc.  
 Easter Seals, Inc.  
 Feeding America  
 Inspirational Network, Inc., The  
 Legion Of Christ Incorporated, The  
 Living On The Edge With Chip Ingram  
 March Of Dimes Foundation  
 National Center For Freedom And Renewal, Inc.  
 National Multiple Sclerosis Society - New York  
 Nora Lam Chinese Ministries International  
 Open Doors With Brother Andrew, Inc.  
 Prison Fellowship Ministries  
 United States Fund for UNICEF  
 US English, Inc.

City/State: SAINT CLOUD, MN  
 Phone Number: (320)259-5206

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$461,490	\$238,258

**Charities Client(s) For The Year Reported:**

Big Brothers And Big Sisters Of Puget Sound  
 Friends of Seven  
 International Campaign for Tibet  
 NET Ministries, Inc.  
 Planned Parenthood of Central Washington  
 Sierra Club

Farm Sanctuary, Inc.  
 Greenpeace Fund, Inc.  
 Lutheran Association Of Missionaries & Pilots  
 Oregon Public Broadcasting  
 Rocky Mountain Elk Foundation, Inc.  
 Washington State University Foundation

**MJM & Associates, Inc. Registration Number: 40**

**Percent To Charity: 51**

**City/State:** SEATTLE, WA  
**Phone Number:** (206)545-8800

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$1,223,779	\$613,202

**Charities Client(s) For The Year Reported:**

Alliance for Education  
Centrum Foundation  
Flying House Productions  
Hopelink  
Lifelong AIDS Alliance  
Mount Baker Theatre  
New Beginnings for Battered Women and Their Children  
Planned Parenthood of Western Washington  
Program for Early Parent Support  
Seattle Public Library Foundation  
Washington Environmental Council  
Women's Funding Alliance

Central Washington University Foundation  
Equal Rights Washington  
Fred Hutchinson Cancer Research Center Foundation  
King County Library System Foundation  
Market Foundation, The  
Museum of Glass  
Pacific Science Center Foundation  
Pride Foundation  
Seattle Art Museum  
Social Justice Fund Northwest  
Washington State Parks Gift Foundation  
Woodland Park Zoological Society

**John Fahnestock, Solicitor Registration Number: 152**

**Percent To Charity: 50**

**City/State:** LYNNWOOD, WA  
**Phone Number:** (425)640-0205

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$32,000	\$16,000

**Charities Client(s) For The Year Reported:**

Snohomish County Volunteer Search and Rescue

**Ticket Office, The Registration Number: 365**

**Percent To Charity: 50**

**City/State:** SILVERDALE, WA  
**Phone Number:** (360)662-0116

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$72,302	\$36,151

**Charities Client(s) For The Year Reported:**

Bellingham Police Association  
Kitsap County Sheriff's Posse

Kitsap County Deputy Sheriff's Guild  
Nile Temple A.A.O.N.M.S.

**Harris Direct Registration Number: 135**

**Percent To Charity: 49**

**Also Known As:**

Harris and Harris Marketing  
Harris O'Malley Marketing, Inc.

**City/State:** CANOGA PARK, CA  
**Phone Number:** (818)222-3470

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$2,699,081	\$1,307,245

**Charities Client(s) For The Year Reported:**

B'nai B'rith Youth Organization, Inc.  
Jane Goodall Institute For Wildlife Research, Education & Conservation  
NARAL Pro-Choice America  
Planetary Society, The  
Wilderness Society, The

Earthjustice  
Medecins Sans Frontieres USA, Inc.  
Pacific Lutheran University, Inc.  
Sierra Club

**Also Known As:**

Lester Telemarketing, Inc.

City/State: BRANFORD, CT  
 Phone Number: (203)488-5265

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2007	\$227,854	\$105,835

**Charities Client(s) For The Year Reported:**

Consumers Union of United States, Inc.

**Fundraiser's Comments Regarding Financial Information (Optional):**

Gross and net figures provided by charity. All contributions go directly to charity.

**Also Known As:**

IDC, LTD

City/State: HENDERSON, NV  
 Phone Number: (702)450-1000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$5,347,569	\$2,422,496

**Charities Client(s) For The Year Reported:**

Boys & Girls Clubs of South Puget Sound  
 Cleveland Clinic Foundation, The  
 H. Lee Moffitt Cancer Center & Research Institute Foundation, Inc.  
 Seattle Aquarium Society, The  
 Seattle Symphony Orchestra  
 Swedish Medical Center Foundation

Children's Hospital Foundation  
 Deaconess & Valley Healthcare Foundation  
 MedicAlert Foundation United States  
 Seattle Symphony Foundation  
 Shakespeare Theatre, The  
 University Of Colorado Foundation

**Fundraiser's Comments Regarding Financial Information (Optional):**

Ethical fundraising standards mandate that fundraising professionals not charge on a percentage basis. Further, please note that at no time does IDC control, manage or retain custody of any funds intended for any client. All funds are solely managed by the charitable organization.

City/State: RANCHO CORDOVA, CA  
 Phone Number: (916)631-1313

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$4,362,641	\$1,941,791

**Charities Client(s) For The Year Reported:**

American Diabetes Association  
 American Red Cross, SW Washington Chapter  
 Caring for Our Children Foundation  
 Disabled Police Officers Of America, Inc.  
 GATEWAYS for Youth and Families  
 Juvenile Diabetes Research Foundation International  
 Lung Cancer Alliance  
 Providence Mount St. Vincent Foundation  
 Spokane Area Jewish Family Services  
 Whitman County Humane Society

American Kidney Fund Service Organization, Inc.  
 Arc Of The United States, The  
 Crohn's & Colitis Foundation Of America, Inc.  
 Dispute Resolution Center of Thurston County  
 Jewish Family Service  
 Lighthouse for the Blind, Inc., The  
 Operation Lookout National Center for Missing Youth  
 Sea Shepherd Conservation Society  
 United Cerebral Palsy of South Puget Sound

**Also Known As:**

American Veterans Publications  
 Community Service Publishers  
 Guardian Publishers  
 Heritage Corporation  
 Heritage Publishing Company  
 Heritage Telemarketing  
 Medallion Productions  
 Medallion Publications  
 United Deaf Services  
 Youth Services

**City/State:** SHERWOOD, AR  
**Phone Number:** (501)835-5000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
May 31, 2008	\$1,245,111	\$548,656

**Charities Client(s) For The Year Reported:**

American Association of the Deaf-Blind  
 Children's Wish Foundation International  
 March Of Dimes Foundation  
 Multiple Sclerosis Association of America, Inc.  
 Special Olympics Washington  
 William Wharton Post No. 379 Veterans of Foreign Wars, Inc.

Amnesty International of the USA, Inc.  
 Enlisted Association of the National Guard of the United States  
 Mothers Against Drunk Driving  
 National Childrens Cancer Society, Inc., The  
 Vanished Children's Alliance

**City/State:** BOSTON, MA  
**Phone Number:** (617)482-6885

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$11,552,200	\$5,195,034

**Charities Client(s) For The Year Reported:**

American Civil Liberties Union Foundation, Inc.  
 American Jewish Committee, The  
 Amnesty International of the USA, Inc.  
 B'nai B'rith  
 Center for Biological Diversity, Inc.  
 Environmental Defense Fund, Inc.  
 Foundation for National Progress  
 International Rescue Committee  
 League of Conservation Voters, Inc., The  
 NARAL Pro-Choice America  
 Oceana, Inc.  
 People for the American Way  
 Planned Parenthood Action Fund, Inc.  
 Public Citizen Foundation, Inc.  
 Sierra Club  
 Washington Conservation Voters

American Civil Liberties Union, Inc.  
 American Society for the Prevention of Cruelty to Animals, The  
 AOPA Air Safety Foundation  
 Brady Campaign to Prevent Gun Violence  
 Earthjustice  
 Foundation For AIDS Research, The  
 Human Rights Campaign, Inc.  
 KCTS Television  
 Legal Momentum  
 National Organization for Women, Inc.  
 Oxfam America, Inc.  
 People for the Ethical Treatment of Animals, Inc.  
 Planned Parenthood Federation of America, Inc.  
 Public Citizen, Inc.  
 Southern Poverty Law Center, Inc.

**Also Known As:**

TeleResponse Center, Inc.  
TRC

**City/State:** PHILADELPHIA, PA

**Phone Number:** (215)333-5900

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$3,938,462	\$1,711,122

**Charities Client(s) For The Year Reported:**

Center For American Homeless Veterans, Inc.  
Multiple Sclerosis Association of America, Inc.  
Veterans of Foreign Wars of the United States

Miracle Flights for Kids  
SADD, Inc.

**City/State:** MESA, AZ

**Phone Number:** (480)752-8140

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$9,550,969	\$3,826,022

**Charities Client(s) For The Year Reported:**

Alliance Defense Fund  
American Leprosy Missions, Inc.  
Christian Coalition of America, Inc., The  
CityTeam Ministries, Inc.  
Cooperative for Assistance & Relief Everywhere, Inc.  
Crown Financial Ministries, Inc.  
Family Life Broadcasting, Inc.  
Feeding America  
Gospel Communications International, Inc.  
Holt International Childrens Services, Inc.  
Human Life Washington Education Foundation, The  
Jewish Voice Ministries International  
Liberty Counsel, Inc.  
MAP International, Inc.  
Mission Aviation Fellowship  
Pioneer Clubs  
Promise Keepers  
Rutherford Institute, The  
Students For Life Of America, Inc.  
World Relief Corporation of National Association of Evangelicals

American Lebanese Syrian Associated Charities, Inc.  
Bible League, The  
Christian Network, Inc., The  
Concerned Women for America  
CRISTA Ministries  
Educational Media Foundation  
Family Research Council  
Food for the Hungry, Inc.  
Herald Of Truth Ministries, Inc.  
Human Life of Washington  
Institute Of World Politics, The  
Judicial Watch, Inc.  
Life Issues Institute, Inc.  
Mercy Corps  
National Right to Life Committee, Inc.  
Presidential Prayer Team, The  
Quiet Hour, Inc., The  
Seattle's Union Gospel Mission  
Veterans of Foreign Wars of the United States  
World Vision, Inc.

**Also Known As:**

Charity Donation Center (NWCDS)  
NWCDS

**City/State:** TENINO, WA

**Phone Number:** (800)961-6119

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$677,145	\$261,677

**Charities Client(s) For The Year Reported:**

Feline Friends  
Humane Society for Tacoma and Pierce County, The  
Northwest Parkinson's Foundation

Humane Society for Seattle/King County, The  
Joint Animal Services  
Progressive Animal Welfare Society, Inc.

City/State: NEWTON, MA  
 Phone Number: (617)629-4500

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$22,204,536	\$8,491,527

**Charities Client(s) For The Year Reported:**

Adirondack Council, Inc., The  
 AFS-USA, Inc.  
 American Friends Service Committee  
 Anti-Defamation League of B'nai B'rith  
 Brady Campaign to Prevent Gun Violence  
 Center for Biological Diversity, Inc.  
 Chesapeake Bay Foundation, Inc., The  
 Defenders of Wildlife  
 Doris Day Animal League  
 Feminist Majority, The  
 Foundation for National Progress  
 Gay & Lesbian Alliance Against Defamation, Inc.  
 Greenpeace Fund, Inc.  
 Human Rights Campaign, Inc.  
 Humane Society of the United States Wildlife Land Trust  
 International Fund for Animal Welfare, Inc.  
 Lambda Legal Defense and Education Fund, Inc.  
 Marine Corps Heritage Foundation  
 NARAL Pro-Choice America  
  
 National Audubon Society, Inc.  
 National Organization for Women, Inc.  
 National Wildlife Federation  
 Ocean Conservancy, Inc.  
 Oxfam America, Inc.  
 People for the Ethical Treatment of Animals, Inc.  
 Planned Parenthood Action Fund, Inc.  
 Population Connection  
 Religious Coalition for Reproductive Choice  
 Southern Poverty Law Center, Inc.  
 Union of Concerned Scientists, Inc.  
 Wellstone Action  
 Women for Women International  
 World Society for the Protection of Animals

African Wildlife Foundation  
 American Civil Liberties Union, Inc.  
 Amnesty International of the USA, Inc.  
 AOPA Air Safety Foundation  
 Bread for the World, Inc.  
 Center for Victims of Torture, The  
 Co-op America Foundation, Inc.  
 Diabetes Research and Wellness Foundation, Inc.  
 Earthjustice  
 Field Museum, The  
 Fund for Animals, Inc., The  
 Gay Men's Health Crisis, Inc.  
 Habitat For Humanity International, Inc.  
 Humane Society Legislative Fund  
 Humane Society of the United States, The  
 International Rescue Committee  
 League of Women Voters Education Fund  
 MassEquality.org, The Campaign For Equality, Inc.  
 National Association for the Advancement of Colored People, Inc.  
 (NAACP)  
 National Breast Cancer Coalition  
 National Parks Conservation Association  
 Natural Resources Defense Council, Inc.  
 Oregon Public Broadcasting  
 People for the American Way  
 Physicians Committee for Responsible Medicine  
 Planned Parenthood Federation of America, Inc.  
 Recording for the Blind & Dyslexic, Inc.  
 Sierra Club  
 Trout Unlimited, Inc.  
 Unitarian Universalist Service Committee, Inc.  
 Wilderness Society, The  
 World Jewish Congress Foundation

City/State: WEST BRIDGEWATER, MA  
 Phone Number: (508)584-6490

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Apr 30, 2008	\$403,987	\$152,797

**Charities Client(s) For The Year Reported:**

American Parkinson Disease Association  
 Drag Racing Association of Women

Daughters Of Isabella

**Also Known As:**

Community Services  
Emergency Services

**City/State:** TACOMA, WA  
**Phone Number:** (253)538-8121

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$426,735	\$157,301

**Charities Client(s) For The Year Reported:**

Cancer Exam Network  
Lyle B. Cain Post 902 Veterans Of Foreign Wars  
Tri-Cities Crime Stoppers

Childrens Safety Bureau  
Search And Rescue Charities  
Washington Wing Civil Air Patrol

**Also Known As:**

Action Donation Services

**City/State:** SAN DIEGO, CA  
**Phone Number:** (866)244-8464

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$88,518	\$31,822

**Charities Client(s) For The Year Reported:**

American Red Cross, SW Washington Chapter  
Multiple Sclerosis Association of King County  
Real Change Homeless Empowerment Project

Childhaven  
Peace For The Streets By Kids From The Street  
Ronald McDonald House Charities Of Oregon And Southwest Washington

Ronald McDonald House Charities Of Western Washington & Alaska

**Also Known As:**

Community Awareness

**City/State:** FEDERAL WAY, WA  
**Phone Number:** (253)874-1337

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$53,281	\$18,141

**Charities Client(s) For The Year Reported:**

Dr. George Washington Carver Post 222 American Legion  
Washington Wing Civil Air Patrol

Senetta Walton Christian Education Society of Tacoma, WA

**City/State:** BRISTOW, VA  
**Phone Number:** (703)923-1800

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$5,195,211	\$1,651,357

**Charities Client(s) For The Year Reported:**

Alliance for Marriage  
Claremont Institute For The Study Of Statesmanship & Political Philosophy  
Lincoln Institute for Research & Education  
Morton Blackwell's Leadership Institute  
State Policy Network

Alliance for Marriage Foundation  
Competitive Enterprise Institute  
Manhattan Institute For Policy Research, Inc.  
National Center For Public Policy Research, Inc., The

**Eaton Vance Distributors, Inc. Registration Number: 333**

**Percent To Charity: 32**

**City/State:** BOSTON, MA  
**Phone Number:** (800)225-6265

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$69,732,842	\$21,653,958

**Charities Client(s) For The Year Reported:**

US Charitable Gift Trust, The

**Associated Community Services Registration Number: 364**

**Percent To Charity: 31**

**City/State:** SOUTHFIELD, MI  
**Phone Number:** (248)352-2600

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$1,151,335	\$352,084

**Charities Client(s) For The Year Reported:**

Breast Cancer Society, Inc., The  
Children With Hairloss, Inc.  
Children's Charitable Foundation  
Disabled Veterans Services, Inc.  
FireFighters Charitable Foundation  
Foundation For American Veterans, Inc.  
Law Enforcement Education Program  
Operation Lookout National Center for Missing Youth  
Youth Development Fund (Tennessee)

Cancer Fund of America, Inc.  
Children's Cancer Fund Of America, Inc.  
Detectives Benevolent Association  
Firefighters Assistance Fund, Inc.  
Firefighters Support Services, Inc.  
Law Enforcement Alliance of America, Inc.  
National Children's Leukemia Foundation  
Washington Chapter Of The United States Navy Veterans Association

**Public Interest Communications, Inc. Registration Number: 248**

**Percent To Charity: 31**

**Also Known As:**

PIC

**City/State:** FALLS CHURCH, VA  
**Phone Number:** (703)847-8300

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Sep 30, 2007	\$4,209,076	\$1,288,939

**Charities Client(s) For The Year Reported:**

America's Athletes with Disabilities, Inc.  
Cancer Recovery Foundation of America  
Christian Appalachian Project, Inc.  
Common Cause  
Doris Day Animal League  
FINCA International, Inc.  
International Campaign for Tibet  
Mothers Against Drunk Driving  
North Shore Animal League America, Inc.  
People for the Ethical Treatment of Animals, Inc.  
Planned Parenthood Federation of America, Inc.  
Rails to Trails Conservancy  
United States Ski Team Foundation  
World Wildlife Fund, Inc.

Amnesty International of the USA, Inc.  
Childrens Defense Fund Action Council  
Civil War Preservation Trust  
Defenders of Wildlife  
Environmental Defense Fund, Inc.  
Interfaith Alliance, Inc., The  
Medecins Sans Frontieres USA, Inc.  
National Osteoporosis Foundation, The  
Ocean Conservancy, Inc.  
Planned Parenthood Action Fund, Inc.  
Project Hope - People-to-People Health Foundation, Inc., The  
Sierra Club  
Vietnam Veterans Memorial Fund, Inc.

**Silver Marketing, Inc. Registration Number: 457**

**Percent To Charity: 31**

**City/State:** BETHESDA, MD  
**Phone Number:** (301)951-3505

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$158,694	\$48,479

**Charities Client(s) For The Year Reported:**

National Space Society

Public Employees for Environmental Responsibility

**Brent-Wyatt West Registration Number: 86****Percent To Charity: 29**

**City/State:** PHOENIX, AZ  
**Phone Number:** (602)233-0172

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$349,013	\$100,787

**Charities Client(s) For The Year Reported:**

Washington Game Warden Association

Washington State Patrol Troopers Association

**Gordon and Schwenkmeyer, Inc. Registration Number: 51****Percent To Charity: 28****Also Known As:**

GSI

**City/State:** EL SEGUNDO, CA  
**Phone Number:** (310)615-2300

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$538,041	\$146,958

**Charities Client(s) For The Year Reported:**

Brady Campaign to Prevent Gun Violence  
 United Farmworkers of America

NARAL Pro-Choice America  
 Women's Campaign Forum

**Fundraiser's Comments Regarding Financial Information (Optional):**

The focus of Gordon & Schwenkmeyer's telemarketing donor development program is twofold: first, to identify and create new contributors to sustain and help an organization grow; second, to use the telephone as a valuable public education outreach tool to inform people about the organization's mission and programs. As with other small donor development programs, most telemarketing donor prospecting efforts generally yield very little net income. But without a constant infusion of new contributors, an organization cannot grow or expand its programs. Gordon & Schwenkmeyer's program does not require any direct funding from our clients. We realize that most of our clients have very limited funds to invest in donor development programs. At no time do we ask our clients for direct payment of the program's expenses, rather, the expenses are paid for by the returns generated from the calling and any deficit incurred by the donor prospecting program is financed, interest-free, by Gordon & Schwenkmeyer and repaid from the net income generated by resoliciting the newly developed donors. Once the initial program deficit has been repaid, all net income is distributed directly to our client.

**TLC, The Lukens Company Registration Number: 181****Percent To Charity: 28****Also Known As:**

Lukens Company, The  
 TLC

**City/State:** ARLINGTON, VA  
**Phone Number:** (703)845-8484

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$4,068,278	\$1,126,086

**Charities Client(s) For The Year Reported:**

American Values  
 National September 11 Memorial And Museum At The World  
 Trade Center Foundation, Inc.

Freedom's Watch

**Direct Response Consulting Services Registration Number: 96****Percent To Charity: 27**

**City/State:** MCLEAN, VA  
**Phone Number:** (703)749-3100

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$40,482,596	\$10,626,535

**Charities Client(s) For The Year Reported:**

American Institute for Cancer Research  
 Children's Cancer Fund Of America, Inc.  
 National Veterans Service Fund, Inc.  
 Project Cure Foundation, Inc.  
 Roger Wyburn-Mason & Jack M. Blount Foundation For The  
 Eradication Of Rheumatoid Disease, The

Cancer Fund of America, Inc.  
 Heart Support of America, Inc.  
 Optimal Medical Foundation, Inc.  
 Project Cure, Inc.  
 Walker Cancer Research Institute, Inc., The

**DialAmerica Marketing, Inc. Registration Number: 256**

**Percent To Charity: 26**

**City/State:** MAHWAH, NJ  
**Phone Number:** (201)327-0200

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2008	\$2,234,863	\$563,339

**Charities Client(s) For The Year Reported:**

Children's Wish Foundation International  
Leukemia & Lymphoma Society, Inc., The  
National Childrens Cancer Society, Inc., The

Doernbecher Children's Hospital Foundation  
Mothers Against Drunk Driving

**Jadent, Inc. Registration Number: 17**

**Percent To Charity: 26**

**Also Known As:**

Campaign Processing Center (Jadent)  
Charitable Gift Services  
Charitable Non Profit Services  
Charitable Non-Profit Services  
Donor Response Center

**City/State:** SALEM, OR  
**Phone Number:** (503)393-9500

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$693,276	\$178,584

**Charities Client(s) For The Year Reported:**

AMVETS Service Foundation Department of Washington  
Cancer Federation, Inc.  
Defeat Diabetes Foundation, Inc.  
Kids Wish Network, Inc.  
Oregon Paralyzed Veterans of America, Inc.

Autism Spectrum Disorder Foundation, Inc.  
Childhood Leukemia Foundation, Inc.  
Find the Children  
Multiple Sclerosis Foundation, Inc.

**Integral Resources, Inc. Registration Number: 16**

**Percent To Charity: 25**

**City/State:** CAMBRIDGE, MA  
**Phone Number:** (617)492-4474

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$768,945	\$186,000

**Charities Client(s) For The Year Reported:**

American Council of the Blind  
League of Conservation Voters, Inc., The

Cancer Recovery Foundation of America

**Vantage Financial Services, Inc. Registration Number: 420**

**Percent To Charity: 24**

**Also Known As:**

Vantage Direct Marketing Services

**City/State:** BOSTON, MA  
**Phone Number:** (617)878-6000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$2,299,344	\$536,025

**Charities Client(s) For The Year Reported:**

Air Force Enlisted Village, Inc.  
American Parkinson Disease Association  
Benevolent & Protective Order of Elks of the USA  
Drag Racing Association of Women  
Grand Chapter of California-Order of the Eastern Star  
Pheasants Forever, Inc.  
Retired Enlisted Association Inc., The  
Speedway Children's Charities

American Legion Auxiliary  
Animal Save International, Inc.  
D.A.R.E. America  
Fleet Reserve Association  
National Park Trust, Inc.  
Rainforest Action Network  
Sons of Italy Foundation  
USA Hockey Foundation

**Also Known As:**

CDG, LLC  
Civic, LLC

City/State: EDISON, NJ  
Phone Number: (732)512-9800

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$3,058,767	\$702,397

**Charities Client(s) For The Year Reported:**

Cancer Survivors' Fund  
Fraternal Order of Police/Washington State Lodge  
Washington State Patrol Troopers Association

Disabled Veterans Associations  
Washington State Fire Fighters Association, Inc.

**Fundraiser's Comments Regarding Financial Information (Optional):**

The Washington State Firefighters Association (WAFFA) conducted their own solicitation campaign during the period January 1, 2007 through December 31, 2007 using employees of WAFFA. WAFFA received a total of \$971,498 in contributions, used \$813,098 to pay fundraising expenses and made a net gain of \$158,400. Civic Development Group acted as a Fundraising Consultant to WAFFA, however because of high fundraising expenses and the terms of the Management Consulting Agreement, Civic Development Group did not receive any Management Consulting Fees for this period.

The Washington State Patrol Troopers Association (WAPTA) conducted their own solicitation campaign during the period January 1, 2007 through December 31, 2007 using employees of WAPTA. WAPTA received a total of \$1,340,028 in contributions, used \$1,063,105 to pay fundraising expenses and made a net gain of \$276,923. Civic Development Group acted as a Fundraising Consultant to WAPTA, however because of high fundraising expenses and the terms of the Management Consulting Agreement, Civic Development Group did not receive any Management Consulting Fees for this period.

The Disabled Veterans Association (DVA) conducted their own solicitation campaign during the period January 1, 2007 through December 31, 2007 using employees of DVA. DVA received a total of \$203,034 in contributions, used \$96,919 to pay fundraising expenses and made a net gain of \$17,074. Civic Development Group acted as a Fundraising Consultant to DVA, and was paid \$89,041 in Management Consulting Fees for this period.

The Fraternal Order of Police, Washington State Lodge (WAFOP) conducted their own solicitation campaign during the period January 1, 2007 through December 31, 2007 using employees of WAFOP. WAFOP received a total of \$544,207 in contributions, used \$294,207 to pay fundraising expenses and made a net gain of \$250,000. Civic Development Group, LLC acted as a Fundraising Consultant to WAFOP, however because of high fundraising costs and the term of the Management Consulting Agreement, Civic Development Group did not receive any Management Consulting Fees for this period.

City/State: LOS ANGELES, CA  
Phone Number: (310)788-9000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Nov 30, 2007	\$587,130	\$123,481

**Charities Client(s) For The Year Reported:**

American Bible Society, The  
Citizens Against Government Waste  
Earthjustice  
Heritage Foundation, The  
Pacific Legal Foundation  
Simon Wiesenthal Center, Inc.  
Veterans of Foreign Wars of the United States

Children's Wish Foundation International  
Colonial Williamsburg Foundation, Inc., The  
Evergreen Freedom Foundation  
Interfaith Alliance, Inc., The  
Planned Parenthood Federation of America, Inc.  
United States Association for UNHCR

City/State: PORTLAND, OR  
Phone Number: (503)777-7992

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$62,533	\$12,507

**Charities Client(s) For The Year Reported:**

Childhood Leukemia Foundation, Inc.

Defeat Diabetes Foundation, Inc.

**Center Stage Attractions, Inc. Registration Number: 21074**

**Percent To Charity: 20**

**City/State:** FT LAUDERDALE, FL

**Phone Number:** (954)524-3333

**Charities Client(s) For The Year Reported:**

Veterans Fund, Inc., The

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$50,467	\$10,093

**Community Services of Washington, Inc. Registration Number: 12**

**Percent To Charity: 20**

**City/State:** IRVING, TX

**Phone Number:** (972)929-4440

**Charities Client(s) For The Year Reported:**

American Association of State Troopers, Inc.

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$33,190	\$6,615

**Courtesy Health Watch, Inc. Registration Number: 23887**

**Percent To Charity: 20**

**City/State:** FT LAUDERDALE, FL

**Phone Number:** (954)712-1217

**Charities Client(s) For The Year Reported:**

American Foundation For Children With AIDS, Inc.  
Children's Leukemia Research Association, Inc.  
Medical Support Association, Inc., The  
National Wheelchair Basketball Association  
United Breast Cancer Foundation

Children's Emergency Foundation Of America, Inc., The  
Committee for Missing Children, Inc., The  
National Cancer Coalition, Inc., The  
Organ Donation And Transplant Association Of America, Inc., The

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$3,350,363	\$660,070

**Donor Services Group, LLC Registration Number: 443**

**Percent To Charity: 20**

**City/State:** LOS ANGELES, CA

**Phone Number:** (310)788-9000

**Charities Client(s) For The Year Reported:**

American Society for the Prevention of Cruelty to Animals, The  
Anti-Defamation League of B'nai B'rith  
Earthjustice  
Greenpeace, Inc.  
Interfaith Alliance, Inc., The  
Metropolitan Museum of Art, The  
NARAL Pro-Choice America  
National Trust for Historic Preservation in the United States  
Natural Resources Defense Council, Inc.  
Planned Parenthood Action Fund, Inc.  
Sierra Club  
United States Fund for UNICEF

AmeriCares Foundation, Inc.  
B'nai B'rith  
Greenpeace Fund, Inc.  
Hale House Center, Inc.  
International Rescue Committee  
Multiple Sclerosis Association of America, Inc.  
National Parks Conservation Association  
National Wildlife Federation  
Nature Conservancy, The  
Planned Parenthood Federation of America, Inc.  
United States Association for UNHCR

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Nov 30, 2007	\$11,613,303	\$2,311,918

**Double Eagle Enterprise, Inc. Registration Number: 83**

**Percent To Charity: 20**

**City/State:** FEDERAL WAY, WA

**Phone Number:** (360)693-2542

**Charities Client(s) For The Year Reported:**

Youth Outreach, Inc.

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$72,953	\$14,325

**Support Services, Inc. Registration Number: 82**

**Percent To Charity: 20**

**City/State:** BURIEN, WA  
**Phone Number:** (206)545-0101

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$771,887	\$150,209

**Charities Client(s) For The Year Reported:**

American Legion Post 234 Technology & Special Needs  
Committee  
Seattle Fire Fighters Union Local 27

Public Safety Employees Local 519

**Bee, L.C. Registration Number: 392**

**Percent To Charity: 19**

**City/State:** MCLEAN, VA  
**Phone Number:** (703)761-0774

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$2,911,277	\$544,888

**Charities Client(s) For The Year Reported:**

Cancer Center For Detection & Prevention  
Children's Cancer Fund Of America, Inc.  
National Cancer Coalition, Inc., The  
Optimal Medical Foundation, Inc.  
Roger Wyburn-Mason & Jack M. Blount Foundation For The  
Eradication Of Rheumatoid Disease, The

Cancer Fund of America, Inc.  
Heart Support of America, Inc.  
National Veterans Service Fund, Inc.  
Project Cure, Inc.

**Vehicle Donation Processing Center, Inc. Registration Number: 270**

**Percent To Charity: 18**

**Also Known As:**

VDPC

**City/State:** MONROVIA, CA  
**Phone Number:** (800)553-3018

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$954,661	\$168,402

**Charities Client(s) For The Year Reported:**

ARAS Foundation  
Cancer Recovery Foundation of America  
Children's Retail  
Miracle Flights for Kids  
Northwest Chapter Paralyzed Veterans of America  
Polly Klaas Foundation

Cancer Fund of America, Inc.  
Childhelp, Inc.  
Children's Wish Foundation International  
National Veterans Service Fund, Inc.  
Philippine Children's Fund of America  
Washington Council of the Blind

**Also Known As:**

Animal Rescue Site, The  
 Breast Cancer Site, The  
 CharityUSA  
 Child Health Site, The  
 EarthDayStore  
 EcologyFund.com  
 Gear That Gives  
 GreaterGood Network  
 GreaterGood.com  
 Hunger Site, The  
 Literacy Site, The  
 Rainforest Site, The

**City/State:** SEATTLE, WA  
**Phone Number:** (206)268-5400

<b><u>Year-End:</u></b>	<b><u>Total Contributions:</u></b>	<b><u>Net to Charity Client(s):</u></b>
Jun 30, 2008	\$17,257,240	\$2,915,435

**Charities Client(s) For The Year Reported:**

Greatergood.org, Inc.

**Fundraiser's Comments Regarding Financial Information (Optional):**

The total amount of contributions received by CharityUSA.com, LLC from the public in fiscal year 2008 was \$1,382,750. Of that \$1,382,750, 100% was given to charity. There were no deductions taken from amounts given to charities for fundraising costs or credit card processing charges. Other "contributions" shown above were from actual sales of product and advertising. An additional \$1,532,685 was paid to charities on product and advertising sales in 2008.

The GreaterGood Network of websites, run by CharityUSA.com, LLC, offers the public a unique opportunity to support causes they care about at no cost to them. Each person's daily click on the GreaterGood Network of "Click to Give" web sites displays sponsor advertising. One hundred percent (100%) of the collected revenue from sponsor advertising is paid as a royalty to charity through the non-profit, tax-exempt GreaterGood.org. Supporters can also contribute directly to charity by purchasing "Gifts that Give More", which give one hundred percent (100%) of their donations to charity, or by purchasing one of the 4500+ products that we carry, including jewelry, apparel and gifts. A charity payment from 3-30% of the purchase price is paid on every item purchased from any of the GreaterGood Network's web-stores.

CharityUSA.com, LLC is also one of the largest US importers of fair-trade artisan products made by rural women from areas of conflict and poverty. We sell products from 40 countries and work with charity partners to directly import custom jewelry and other products from artisan cooperatives all over the world. In fiscal year 2008, buyers from CharityUSA.com, LLC visited Afghanistan, India, Yemen, Thailand, Vietnam, China, Hong Kong, Germany, France, Spain, Sweden, Mali, Burkina Faso, Ghana, Bolivia, Brazil, Columbia, Peru, El Salvador, Guatemala, Mexico and Canada, in addition to sourcing product made in the United States. We are a mission-driven company, and it is our belief that selling artisan products made by rural women is one of the most important things we do because it reduces intergenerational poverty and has been correlated with improved education for children, reduced incidence of disease, and increased family and community incomes.

In FY'08, the GreaterGood Network of "Click to Give" web sites and stores generated just over \$2,915,435 for charity. This is nearly 5 times our after-tax profit.

Monies generated for charity came in two forms: contributions from the public (\$1,382,750) and payments from product and advertising sales (\$1,532,685).

One hundred percent (100%) of monies given as contributions from the public were paid directly to charities, without any deductions for expenses incurred by CharityUSA.com, LLC, (such as credit card processing or bank fees).

Remaining funds generated for charity were given in the form of royalty payments on product and advertising sales. Charities paid no fundraising expenses. One hundred percent (100%) of revenue collected for sponsor advertising on the GreaterGood Network of "Click to Give" web sites (including TheBreastCancerSite.com, TheAnimalRescueSite.com, TheHungerSite.com, etc.) was paid to charity. There were no deductions for expenses or sales commissions. Additionally, a charity payment from 3-30% of the purchase price is paid on every item purchased from any of the GreaterGood Network's web-stores. Payments earned from advertising and product sales generated another \$1,532,685 for charity in FY'08.

**Community Safety, LLC Registration Number: 35**

**Percent To Charity: 17**

**Also Known As:**

CS, LLC

**City/State:** MINNEAPOLIS, MN

**Phone Number:** (763)559-4000

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$1,163,548	\$186,264

**Charities Client(s) For The Year Reported:**

Childhood Leukemia Foundation, Inc.  
Washington State Fire Fighters Association, Inc.  
Washington State Law Enforcement Association, Inc.

Operation Lookout National Center for Missing Youth  
Washington State Firefighters Training And Education Fund

**Elite Sponsors, LLC Registration Number: 22655**

**Percent To Charity: 17**

**Also Known As:**

Elite Sponsors

**City/State:** VANCOUVER, WA

**Phone Number:** (877)874-6823

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$220,035	\$36,672

**Charities Client(s) For The Year Reported:**

Coalition of Police & Sheriffs, Inc.

**Impact Fundraising, LLC Registration Number: 22650**

**Percent To Charity: 17**

**City/State:** VANCOUVER, WA

**Phone Number:** (877)874-6823

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$157,718	\$26,286

**Charities Client(s) For The Year Reported:**

Disabled Firefighters Fund

**Preferred Community Services, Inc. Registration Number: 376**

**Percent To Charity: 17**

**City/State:** INDIANAPOLIS, IN

**Phone Number:** (317)295-1548

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$23,365	\$3,797

**Charities Client(s) For The Year Reported:**

American Breast Cancer Foundation, Inc., The  
Children's Cancer Fund Of America, Inc.  
Heart Support of America, Inc.  
National Veterans Service Fund, Inc.  
Survivors And Victims Empowered

Cancer Fund of America, Inc.  
Defeat Diabetes Foundation, Inc.  
Muscular Dystrophy Family Foundation  
Optimal Medical Foundation, Inc.

**Safety Services, LLC Registration Number: 22184**

**Percent To Charity: 17**

**Also Known As:**

SS, LLC

**City/State:** MINNEAPOLIS, MN

**Phone Number:** (763)550-9200

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$1,152,116	\$184,400

**Charities Client(s) For The Year Reported:**

Childhood Leukemia Foundation, Inc.  
Washington State Firefighters Training And Education Fund

Operation Lookout National Center for Missing Youth  
Washington State Law Enforcement Association, Inc.

**Anex Marketing, Inc. Registration Number: 24166**

**Percent To Charity: 16**

**City/State:** LAKEWOOD, WA

**Phone Number:** (253)588-2517

**Charities Client(s) For The Year Reported:**

D.A.R.E. America

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$114,770	\$17,256

**Contract Communications, Inc., dba Charity Resources Registration Number: 350**

**Percent To Charity: 16**

**Also Known As:**

CCI

Charity Resources America

**City/State:** VIRGINIA BEACH, VA

**Phone Number:** (757)578-3500

**Charities Client(s) For The Year Reported:**

Cancer Recovery Foundation of America  
Wishing Well Foundation USA, Inc.

Medical Support Association, Inc., The

**Fundraiser's Comments Regarding Financial Information (Optional):**

Solicitation Report represents nationwide activity.

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$1,849,024	\$277,354

**MJG Entertainment, Inc. Registration Number: 20632**

**Percent To Charity: 16**

**City/State:** ORANGE, CA

**Phone Number:** (714)685-1072

**Charities Client(s) For The Year Reported:**

Afifi Shrine Temple  
Hoquiam Police Officers Association  
Moses Lake Police Benefit Association, Inc.

Bellingham Police Association  
Kitsap County Deputy Sheriff's Guild  
Nile Temple A.A.O.N.M.S.

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$254,495	\$38,612

**Non-Profit Services, Inc. Registration Number: 20563**

**Percent To Charity: 16**

**Also Known As:**

NPS

**City/State:** NASHVILLE, TN

**Phone Number:** (615)345-4444

**Charities Client(s) For The Year Reported:**

Cancer Federation, Inc.  
Dogs Against Drugs/Dogs Against Crime  
FireFighters Charitable Foundation  
VietNow National Headquarters

Disabled Police Officers Of America, Inc.  
Firefighters Assistance Fund, Inc.  
Operation Lookout National Center for Missing Youth

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$1,891,391	\$299,961

**Xentel, Inc. Registration Number: 264**

**Percent To Charity: 16**

**City/State:** FT LAUDERDALE, FL

**Phone Number:** (954)522-5200

**Charities Client(s) For The Year Reported:**

American Association of State Troopers, Inc.  
American Foundation For Children With AIDS, Inc.  
Children's Leukemia Research Association, Inc.  
International Law Enforcement Games, Inc.  
National Association Of Police Athletic/Activities Leagues, Inc.  
National Vietnam Veterans Foundation, Inc.  
United Breast Cancer Foundation  
Veterans Assistance Foundation, Inc.  
Vietnam Veterans of Washington State

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$19,792,133	\$3,073,573

American Ex-Prisoners of War Service Foundation  
AMVETS (American Veterans)  
Committee for Missing Children, Inc., The  
Military Order of the Purple Heart Service Foundation, Inc.  
National Cancer Coalition, Inc., The  
National Wheelchair Basketball Association  
United States Association Of Blind Athletes  
Veterans of Foreign Wars, Department of Washington  
Washington State Jaycees, Inc.

**A T S NW, Inc. Registration Number: 28**

**Percent To Charity: 15**

**Also Known As:**

A Local Concern  
ATS NW, Inc.  
Turner Marketing

**City/State:** LYNNWOOD, WA

**Phone Number:** (425)778-0166

**Charities Client(s) For The Year Reported:**

Beni Hassan Shrine Temple No. 64 (AEAONMS)  
Washington Council of the Blind

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$918,833	\$128,706

Operation Lookout National Center for Missing Youth

**Courtesy Call, Inc. Registration Number: 19**

**Percent To Charity: 15**

**City/State:** LAS VEGAS, NV

**Phone Number:** (702)388-2999

**Charities Client(s) For The Year Reported:**

American Foundation for Disabled Children, Inc.  
Association for Firefighters and Paramedics, Inc.  
Committee for Missing Children, Inc., The  
International Law Enforcement Games, Inc.  
National Cancer Coalition, Inc., The  
National Vietnam Veterans Foundation, Inc.  
United States Deputy Sheriff's Association, Inc.  
Veterans of Foreign Wars, Department of Washington  
Washington State Fire Fighters Association, Inc.

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$2,860,769	\$405,180

AMVETS (American Veterans)  
Association for Police and Sheriffs, Inc.  
Disabled Police Officers Of America, Inc.  
National Association Of Police Athletic/Activities Leagues, Inc.  
National Veterans Service Fund, Inc.  
Operation Lookout National Center for Missing Youth  
Veterans Assistance Foundation, Inc.  
Vietnam Veterans of Washington State  
Washington State Jaycees, Inc.

**Imperial Fundraising, LLC Registration Number: 22654**

**Percent To Charity: 15**

**City/State:** VANCOUVER, WA

**Phone Number:** (877)874-6823

**Charities Client(s) For The Year Reported:**

American Veterans Relief Foundation

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$143,305	\$20,822

**Also Known As:**

NFC

City/State: EDISON, NJ  
 Phone Number: (732)512-9800

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$17,531	\$2,493

**Charities Client(s) For The Year Reported:**

Cancer Survivors' Fund

**Fundraiser's Comments Regarding Financial Information (Optional):**

The Cancer Survivors' Fund (CSF) conducted their own solicitation campaign during the period January 1, 2007 through December 31, 2007 using employees of CSF. CSF received a total of \$17,531 in contributions, used \$7,998 to pay fundraising expenses and made a net gain of \$2,492. National Fundraising Consultants, LLC acted as a Fundraising Consultant to CSF, and received \$7,040 in Management Consulting Fees for this period.

**Also Known As:**

A.C. Telemarketing Services, Inc.

City/State: EDGEWOOD, WA  
 Phone Number: (253)927-6614

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$63,661	\$8,631

**Charities Client(s) For The Year Reported:**

Breast Cancer Resource Center

**Fundraiser's Comments Regarding Financial Information (Optional):**

Our fundraising campaign does not solicit for cash or product sales. We solicit for used household goods and clothing - recycling goods otherwise wasted.

City/State: VANCOUVER, WA  
 Phone Number: (877)874-6823

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$116,614	\$15,210

**Charities Client(s) For The Year Reported:**

Cancer Assistance Network

City/State: MILWAUKEE, WI  
 Phone Number: (414)224-0224

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$42,883	\$5,175

**Charities Client(s) For The Year Reported:**

American Breast Cancer Foundation, Inc., The  
 American Police And Sheriff's Association, Inc.  
 Association for Firefighters and Paramedics, Inc.  
 Committee for Missing Children, Inc., The  
 Disabled Police Officers Of America, Inc.  
 International Law Enforcement Games, Inc.  
 Medical Support Association, Inc., The  
 National Vietnam Veterans Foundation, Inc.  
 Reserve Police Officers Association  
 Veterans Assistance Foundation, Inc.  
 Vietnam Veterans of Washington State

American Foundation for Disabled Children, Inc.  
 AMVETS (American Veterans)  
 Cancer Center For Detection & Prevention  
 Disabled Police Officers Counseling Center, Inc.  
 FireFighters Charitable Foundation  
 Law Enforcement Alliance of America, Inc.  
 National Association Of Police Athletic/Activities Leagues, Inc.  
 Police Protective Fund  
 United States Deputy Sheriff's Association, Inc.  
 Veterans of Foreign Wars, Department of Washington  
 Washington Chapter Of The United States Navy Veterans  
 Association

**TeleService USA Registration Number: 396**

**Percent To Charity: 13**

**City/State:** CLAWSON, MI  
**Phone Number:** (248)655-2400

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$1,856,744	\$232,093

**Charities Client(s) For The Year Reported:**

America's Disabled  
Children's Charitable Foundation  
Michigan Veterans Foundation, Inc.  
Sauther Foundation, The

Cancer Relief Foundation  
Circle of Friends for American Veterans  
Operation Lookout National Center for Missing Youth  
VietNow National Headquarters

**Midwest Publishing-DN, Inc. Registration Number: 21316**

**Percent To Charity: 12**

**Also Known As:**

MPI-DN

**City/State:** PHOENIX, AZ  
**Phone Number:** (602)943-1244

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$1,331,897	\$148,732

**Charities Client(s) For The Year Reported:**

Caring for Our Children Foundation  
Veterans Charitable Foundation, Inc.

Operation Lookout National Center for Missing Youth  
Washington State Narcotics Investigators Association

**Strategic Fundraising, Inc. Registration Number: 22236**

**Percent To Charity: 11**

**Also Known As:**

Strategic Fundraising

**City/State:** OAKDALE, MN  
**Phone Number:** (651)649-0404

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$489,813	\$50,449

**Charities Client(s) For The Year Reported:**

American Lung Association  
Children's Cancer Research Fund  
Christian Research Institute, Inc.  
Dayspring International  
Foundation for a Christian Civilization, Inc., The  
Moody Bible Institute Of Chicago, The  
SOS Children's Villages-USA, Inc.

Cancer Recovery Foundation of America  
Chosen People Ministries  
Concerned Women for America  
Food for the Hungry, Inc.  
Judicial Watch, Inc.  
Save the Children Federation, Inc.

**LAS, LLC Registration Number: 233**

**Percent To Charity: 10**

**City/State:** WASHINGTON, DC  
**Phone Number:** (202)393-0220

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$78,327	\$7,189

**Charities Client(s) For The Year Reported:**

Committee for Missing Children, Inc., The

International Union of Police Associations, AFL-CIO

**Fundraiser's Comments Regarding Financial Information (Optional):**

The International Union of Police Associations, AFL-CIO (IUPA) conducted their own solicitation campaign during the period January 1, 2007 through December 31, 2007 using employees of IUPA. IUPA received a total of \$78,327.64 in contributions, used \$49,358.89 to pay for fundraising expenses and made a net gain of \$7,188.74. LAS, LLC acted as a Fundraising Consultant to IUPA and was paid \$21,274.01 in Management Consulting Fees for this period.

**Also Known As:**

CAG  
 Celebrity Sports Challenge (Charitable Assistance Group)  
 Charitable Assistance Fund  
 CSC  
 Donkey Softball Challenge (Charitable Assistance Group)  
 DSC  
 FBC  
 Fireball Classic (Charitable Assistance Group)  
 JnC  
 Joc' N Cop B-Ball Jam

**City/State:** SEATTLE, WA  
**Phone Number:** (206)708-9992

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$319,723	\$15,160

**Charities Client(s) For The Year Reported:**

Disabled Police Officers Of America, Inc.  
 Kirkland Jaycees  
 Veterans Charitable Foundation, Inc.

Firefighters Assistance Fund, Inc.  
 Renton Jaycees

**Fundraiser's Comments Regarding Financial Information (Optional):**

Miscellaneous expenses from gross fundraising proceeds include the following expenses but are not limited to: Telephones, Office Rent, Postage, Insurance, Fuel Costs, taxes, entertainer expenses i.e. airfare, hotel, meals, distribution costs of therapeutic tools for children i.e. bears etc...The fundraisers financial goals are to profit 20% after all expenses.

**City/State:** BOSTON, MA  
**Phone Number:** (617)482-6882

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$17,955	\$-2,794

**Charities Client(s) For The Year Reported:**

American Civil Liberties Union, Inc.  
 League of Conservation Voters, Inc., The

Campaign To Defend America, Inc.  
 Save the Children Federation, Inc.

**Fundraiser's Comments Regarding Financial Information (Optional):**

The American Civil Liberties Union, Inc. (ACLU) and the League of Conservation Voters (LCV) hired Grassroots Campaigns (GCI) to conduct their door-to-door prospecting campaigns to identify and recruit new members in 2007, and the results of this effort are summarized in this financial report. As you can imagine with any prospecting campaign, a lot of money and resources had to be expended to search for and identify donors who were supportive, and the expense of these prospecting campaigns exceeded the revenues raised as is often the case with prospecting efforts undertaken by any charity.

However please note that by educating the public about the erosion of privacy rights and environmental protection at the state and federal level, and getting Washington State residents to take action on this and other issues, this door to door canvassing engaged in valuable programmatic activity to help pass laws and implement policies to protect civil liberties and the environment. Therefore the donations of citizens collected through this door canvassing effort has already gone directly to pay for programmatic work, but the format of this financial report did not allow us to numerically represent this important aspect of the fundraising campaign. In addition ACLU and LCV have been doing follow-up solicitation with the donors who were identified during this door canvassing effort, and GCI anticipates that over time this will more than make up for whatever expenses of the canvassing campaign were not covered by revenues - raising additional resources over time for even more programmatic work. Finally a number of donors signed up by GCI have chosen to spread their support over time through monthly donations, the long-term ongoing value of which has not yet been captured in the financial report submitted to the state of Washington, so this financial report undercounts true revenues generated from the 2007 canvassing effort.

City/State: BOSTON, MA  
 Phone Number: (617)482-6882

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$46,619	\$-12,934

**Charities Client(s) For The Year Reported:**

Environmental Action, Inc.

**Fundraiser's Comments Regarding Financial Information (Optional):**

Environmental Action, Inc. hired Grassroots Voter Outreach (GVO) to conduct its door-to-door prospecting effort to identify and recruit new members in 2007, and the results of this effort are summarized in this financial report. As you can imagine with any prospecting campaign, a lot of money and resources had to be expended to search for and identify donors who were supportive, and the expense of this prospecting campaign exceeded the revenues raised as is often the case with prospecting efforts undertaken by any new charity. However please note that by educating the public on the issue of mercury pollution from power plants, and getting Washington State residents to take action on this and other issues, this door to door canvassing engaged in valuable programmatic activity to help pass environmental laws. Therefore the donations of citizens collected thru this door canvassing effort has already gone directly to pay for programmatic work, but the format of this financial report did not allow us to numerically represent this important aspect of the fundraising campaign. In addition, Environmental Action has been doing follow-up solicitation with the donors who were identified during this door canvassing effort, and GVO anticipates that over time this will more than make up for whatever expenses of the canvassing campaign were not covered by revenues – raising additional resources over time for even more programmatic work. Finally a number of donors signed up by GVO have chosen to spread their support over time through monthly donations, the long-term ongoing value of which has not yet been captured in the financial report submitted to the state of Washington, so this financial report undercounts true revenues generated from the 2007 canvassing effort.

**Also Known As:**

ABT  
 Advanced Business Technologies, Inc.

City/State: TALENT, OR  
 Phone Number: (541)535-7878

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:****Fundraiser's Comments Regarding Financial Information (Optional):**

No activity in Washington State during 2007.

City/State: EAST FREETOWN, MA  
 Phone Number: (508)971-2572

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:****Fundraiser's Comments Regarding Financial Information (Optional):**

New organization - no financial information to report.

City/State: MODESTO, CA  
 Phone Number: (209)491-2020

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:**

University Of Colorado Foundation

**Fundraiser's Comments Regarding Financial Information (Optional):**

No solicitation activity to report in Washington during 2007

**Gold Leaf Vision, LLC Registration Number: 25383**

**Percent To Charity:**

**Also Known As:**

Gold Leaf Vision Fundraising, LLC

**City/State:** BELLEVUE, WA

**Phone Number:** (206)789-8611

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:**

**Fundraiser's Comments Regarding Financial Information (Optional):**

New organization - no solicitation activity to report.

**InService America, Inc. Registration Number: 299**

**Percent To Charity:**

**Also Known As:**

ISA

**City/State:** FOREST, VA

**Phone Number:** (434)316-7400

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:**

Paralyzed Veterans Of America (PVA)

**Fundraiser's Comments Regarding Financial Information (Optional):**

No activity in WA to report for 2007.

**Merit Fundraising, LLC Registration Number: 25784**

**Percent To Charity:**

**Also Known As:**

Champion Sponsors

Friends League

Guardian Advocates

Patrons Coalition

**City/State:** PORTLAND, OR

**Phone Number:** (503)245-4705

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:**

**Fundraiser's Comments Regarding Financial Information (Optional):**

New organization - no financial activity to report

**National Community Development Services, Inc. Registration Number: 188**

**Percent To Charity:**

**Also Known As:**

NCDS

**City/State:** ATLANTA, GA

**Phone Number:** (404)231-0730

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:**

Columbia River Economic Development Council  
Supporters of the Center, Inc., The

Pacific Harbors Council Boy Scouts of America

**Fundraiser's Comments Regarding Financial Information (Optional):**

No financial activity reported for 2007. NCDS' only activity was with Columbia River Economic Development Council, which is not a charitable organization.

**National Fundraising Group, Inc. Registration Number: 26193**

**Percent To Charity:**

**Also Known As:**

Gift Pak  
Treasure Chest

**City/State:** SPOKANE, WA  
**Phone Number:** (509)325-5049

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:**

**Fundraiser's Comments Regarding Financial Information (Optional):**

New organization - no solicitation activity to report

**Outreach Marketing, Inc. Registration Number: 25386**

**Percent To Charity:**

**City/State:** MOBILE, AL  
**Phone Number:** (251)662-3850

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:**

**Fundraiser's Comments Regarding Financial Information (Optional):**

New organization - no solicitation activity to report

**Public Outreach Fundraising, LLC Registration Number: 25125**

**Percent To Charity:**

**Also Known As:**

Public Outreach  
Public Outreach Fundraising

**City/State:** SEATTLE, WA  
**Phone Number:** (206)262-9464

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:**

**Fundraiser's Comments Regarding Financial Information (Optional):**

New organization - no solicitation activity to report

**RMG USA, Inc. Registration Number: 25385**

**Percent To Charity:**

**City/State:** Toronto, ON  
**Phone Number:** (416)921-6595

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jul 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:**

**Fundraiser's Comments Regarding Financial Information (Optional):**

New organization - no solicitation activity to report

**Also Known As:**

Ruffalo, Cody, and Associates, Inc.  
RuffaloCODY, Inc.

**City/State:** CEDAR RAPIDS, IA

**Phone Number:** (319)362-7483

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:**

Hazelden Foundation  
Monmouth College, The

Meharry Medical College  
University Of Colorado Foundation

**Fundraiser's Comments Regarding Financial Information (Optional):**

RuffaloCODY did not conduct any fundraising in Washington from 1/1/07 - 12/31/07.

**Also Known As:**

GCD Processing Center  
Gift Card Donor  
Gift Card Fundraisers  
Gift Cards Again

**City/State:** REYNOLDSBURG, OH

**Phone Number:** (614)448-0260

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2007	\$0	\$0

**Charities Client(s) For The Year Reported:**

**Fundraiser's Comments Regarding Financial Information (Optional):**

New organization - no solicitation activity to report.



Washington  
**Secretary of State**  
 SAM REED

Charities Program • 801 Capitol Way S • PO Box 40234 • Olympia, WA 98504-0234  
 Phone: 360-725-0378 • Fax: 360-664-4250 • E-mail: charities@secstate.wa.gov

**WASHINGTON STATE**  
**COMMERCIAL FUNDRAISER ACTIVITY REPORT - UNREGISTERED**

Listed by Overall Percentage of Funds Retained by Charity Clients  
 Prepared by the Office of the Secretary of State • Charitable Solicitations Program

December 2008

The registration status of the Commercial Fundraisers listed below was delinquent when this report was created. In some instances, the Commercial Fundraiser listed may no longer be soliciting in Washington State, and therefore would not be required to register.

**Charitable Auto Resources (aka CARS) Registration Number: 21424** **Percent To Charity: 72**

**Also Known As:**

CARS, Inc.

City/State: SAN DIEGO, CA  
 Phone Number: (858)300-2902

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2007	\$7,740,878	\$5,530,789

**Charities Client(s) For The Year Reported:**

KUOW/Puget Sound Public Radio

**Futuremarket Telecenter, Inc. Registration Number: 326** **Percent To Charity: 0**

**Also Known As:**

FTI

City/State: CORPUS CHRISTI, TX  
 Phone Number: (361)939-7175

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Jun 30, 2007	\$6,998,018	\$-25,704

**Charities Client(s) For The Year Reported:**

American Diabetes Association

National Childrens Cancer Society, Inc., The

**Fundraiser's Comments Regarding Financial Information (Optional):**

American Diabetes Association was billed for expenses in 2006 that were for the 2007 campaign. Income for these expenses will be received through December 31, 2007.

**Note A:**

The percentage of funds retained by charity clients is based on the most current financial information provided by the Commercial Fundraisers listed above. These percentages reflect the overall amount of funds received or retained by the client charities after all fundraising costs have been deducted from the total value of contributions received on behalf of the charity by the Commercial Fundraiser or by the charity client. The difference between Total Contributions and Net to Charity Client(s) may include fundraising expenses other than fees paid to a Commercial Fundraiser. It should also be noted that these figures do not necessarily indicate the specific percentage of funds allocated by a given charity to its charitable purpose. In some instances, charities may be using a combination of direct fundraising and a Commercial Fundraiser; others may be using several different Commercial Fundraisers, whose yield to the charity may vary.

**Note B:**

The charity clients listed are based on registration information submitted by the Commercial Fundraiser and/or the Charitable Organization. In some instances, the Commercial Fundraiser and Charitable Organization may no longer have a contractual relationship to conduct fundraising activities in Washington State.

**Note C:**

The financial information provided by the Commercial Fundraisers listed above is aggregate and may reflect activities in Washington State, nationally, or a combination thereof.

**Note D:**

Financial information is not available for some of the Commercial Fundraisers listed. If the financial information displayed is blank, contains zeros, or is outdated, it is possible that the organization is newly registered, did not solicit contributions in Washington State during the fiscal/accounting year reported, or has re-registered after a period of inactivity. Please contact the Charities Program for more specific information.